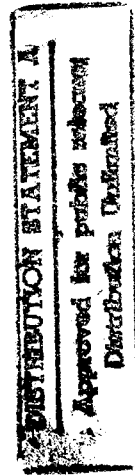
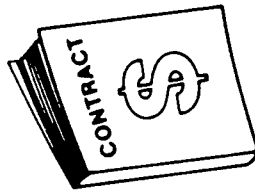
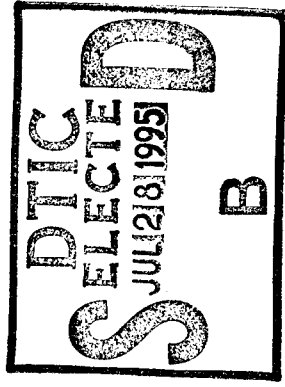




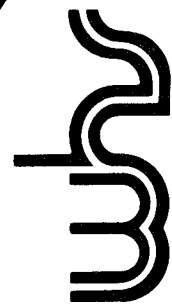
Department of Defense

PRIME CONTRACT AWARDS

First Half Fiscal Year 1995



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WASHINGTON HEADQUARTERS SERVICES

PRIME CONTRACT AWARDS

First Half Fiscal Year 1995

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

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FOREWORD

Prime Contract Awards is published semiannually. This publication displays current and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1985 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Figures for the first half of the prior fiscal year may differ from those shown in last year's publication. This is due to changes made during the second half of the fiscal year.

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary. Commencing with FY 1989, it also includes tariff or

regulated acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the first half of FY 1994 totaled \$50,339,119 thousand (rounded), as shown below:

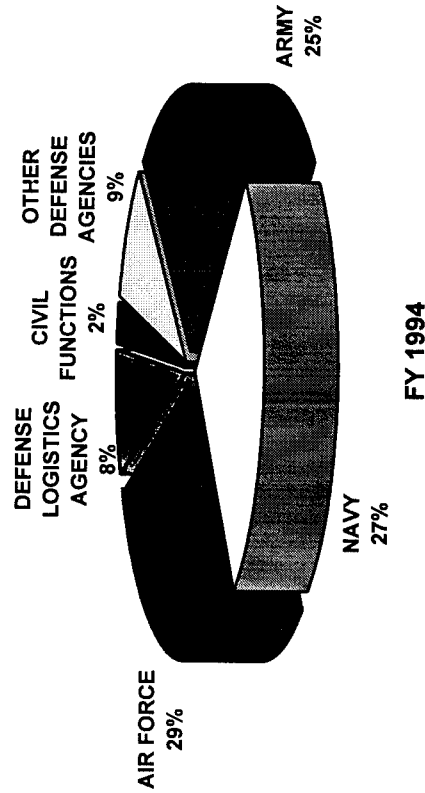
<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 3,911,606
Work Outside United States	1,879,949
Educational and Nonprofit Institutions	1,403,439
Business Firms Inside United States	43,127,893
Tariff or Regulated Acquisitions	16,231
Total	\$50,339,119
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$3,056 million as follows: Army, \$658 million; Navy \$712 million; Air Force \$1,650 million; Defense Logistics Agency, \$26 million, and Other Defense Agencies, \$10 million.	

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1995 (October 1994 through March 1995) totaled \$50,339 million. This was a decrease of \$1,445 million (2.8 percent) from the \$51,784 million awarded during the first half of FY 1994. Contract awards to U.S. businesses for work inside the United States decreased by \$1,415 million. Awards to or through other Government Agencies decreased by \$175 million, awards to educational and nonprofit institutions increased by \$319 million, and awards for work outside the United States decreased by \$143 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during the first half of FY 1995.



Procurement Trends

DoD procurement decreased from \$163.7 billion in FY 1985 to \$158.8 billion in FY 1986, and continued to decrease each year through FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. In FY 1994, awards decreased to \$132.2 billion, the lowest FY total in the last ten years. The long term trend in prime contract awards is shown in Table 3, page 11.

Small Business Performance

Small businesses received \$8,846 million during the first half of FY 1995, an increase of \$370 million from the \$8,476 million received during the first half of FY 1994. As shown in Table 3, in FY 1994, small businesses received the largest percentage in the last ten years (22.1 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 2,421,188 procurement actions, or 64.8 percent of the total 3,734,842 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1985 through FY 1994.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994 ^{A/}
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	Oct 94-	Oct 93-	Oct 94-	Oct 93-	Oct 94-	Oct 93-
	Mar 95	Mar 94	Mar 95	Mar 94	Mar 95	Mar 94
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$50,339,119	\$51,784,074	\$12,607,326	\$12,631,171	\$13,806,363	\$16,082,047
ACTIONS OVER \$25,000	5,389,081	3,690,944	729,319	848,065	1,140,185	1,002,088
	44,950,038	48,093,130	11,878,007	11,783,106	12,866,179	15,079,980
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	3,911,606	4,086,515	869,625	1,331,059	1,004,226	815,614
ACTIONS OVER \$25,000	432,386	451,539	98,806	119,918	134,675	127,436
	3,479,220	3,634,976	770,820	1,211,141	869,551	688,178
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	1,879,949	2,023,071	495,939	531,122	450,582	395,340
ACTIONS OVER \$25,000	239,769	241,053	53,820	60,649	62,369	44,440
	1,640,180	1,782,018	442,118	470,473	388,213	350,899
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,403,439	1,084,909	467,272	455,356	317,131	343,887
ACTIONS OVER \$25,000	44,327	38,787	12,967	13,607	9,252	6,025
	1,359,112	1,046,121	454,305	441,749	307,880	337,862
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	43,127,893	44,542,458	10,762,973	10,270,860	12,033,280	14,526,862
ACTIONS OVER \$25,000	4,656,367	2,912,443	552,209	611,116	932,745	823,821
	38,471,526	41,630,015	10,210,764	9,659,744	11,100,535	13,703,041
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	8,845,995	8,475,547	2,380,537	2,256,252	2,505,412	2,549,261
ACTIONS OVER \$25,000	2,405,048	2,120,160	427,978	476,804	665,290	616,706
	5,440,948	6,355,387	1,952,560	1,779,448	1,840,122	1,932,555
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	34,281,898	36,066,911	8,382,435	8,014,607	9,527,869	11,977,601
ACTIONS OVER \$25,000	2,251,319	792,283	124,231	134,312	267,456	207,116
	32,030,579	35,274,628	8,258,204	7,880,296	9,260,413	11,770,486
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	20.5	19.0	22.1	22.0	20.8	17.5
ACTIONS OVER \$25,000	51.7	72.8	77.5	78.0	71.3	74.9
	16.7	15.3	19.1	18.4	16.6	14.1

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS	
	Oct 94-	Oct 93-	Oct 94-	Oct 93-	Oct 94-	Oct 93-	Oct 94-	Oct 93-
	Mar 95	Mar 94	Mar 95	Mar 94	Mar 95	Mar 94	Mar 95	Mar 94
TOTAL C/								
ACTIONS OF \$25,000 OR LESS	\$14,514,410	\$16,372,215	\$3,859,828	\$3,955,262	\$1,197,343	\$950,422		
ACTIONS OVER \$25,000	738,356	897,415	944,196	774,827	134,972	130,521		
	13,776,054	15,474,799	2,915,632	3,180,435	1,062,372	819,901		
INTERAGENCY / FMS								
ACTIONS OF \$25,000 OR LESS	1,877,480	1,813,258	92,532	91,766	22,344	20,095		
ACTIONS OVER \$25,000	128,344	153,340	46,495	35,525	13,851	12,351		
	1,749,136	1,659,918	46,037	56,241	8,493	7,744		
FOR WORK OUTSIDE U. S. D/								
ACTIONS OF \$25,000 OR LESS	391,214	496,637	441,461	586,083	678	3,308		
ACTIONS OVER \$25,000	104,611	116,547	14,449	18,545	1	40		
	286,604	380,090	427,012	567,537	677	3,268		
EDUCATIONAL + NONPROFIT INSTITUTIONS								
ACTIONS OF \$25,000 OR LESS	501,594	197,699	53,910	16,876	11,862	9,406		
ACTIONS OVER \$25,000	11,910	15,826	2,707	1,333	1,774	1,538		
	489,684	181,873	51,203	15,543	10,088	7,868		
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)								
ACTIONS OF \$25,000 OR LESS	11,743,766	13,864,450	3,271,617	3,260,109	1,159,566	914,212		
ACTIONS OVER \$25,000	493,135	611,531	880,237	718,994	116,453	113,191		
	11,250,631	13,252,918	2,391,380	2,541,114	1,043,114	801,021		
SMALL BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	1,628,746	1,786,858	1,337,361	1,275,824	421,860	397,713		
ACTIONS OVER \$25,000	387,073	451,617	547,398	471,293	96,083	96,058		
	1,241,673	1,335,241	789,963	804,530	325,776	301,655		
OTHER BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	10,115,021	12,077,592	1,934,257	1,984,285	737,707	516,499		
ACTIONS OVER \$25,000	106,062	159,914	332,839	247,701	20,370	17,133		
	10,008,958	11,917,678	1,601,417	1,736,584	717,337	499,366		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
ACTIONS OF \$25,000 OR LESS	13.9	12.9	40.9	39.1	36.4	43.5		
ACTIONS OVER \$25,000	78.5	73.9	62.2	65.5	82.5	84.9		
	11.0	10.1	33.0	31.7	31.2	37.7		

NOTE: Refer to first page of this table for footnotes.

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$50,339,119	\$132,219,300	\$12,607,326	\$29,335,628	\$13,806,363	\$39,418,302
1st Qtr, Oct-Dec	15,740,386	20,247,342	4,820,256	4,255,608	3,482,850	4,750,347
2nd Qtr, Jan-Mar	33,598,732	31,536,732	7,787,070	8,575,553	10,323,513	11,321,700
3rd Qtr, Apr-Jun	0	27,528,995	0	6,782,099	0	16,355,043
4th Qtr, Jul-Sep	0	52,908,231	0	9,922,358	0	16,981,211
INTERAGENCY / FMS	3,911,606	11,097,605	869,625	2,994,835	1,004,226	2,174,091
1st Qtr, Oct-Dec	1,258,490	2,093,375	347,488	744,622	186,873	297,229
2nd Qtr, Jan-Mar	2,653,116	1,993,140	522,137	586,437	817,353	518,385
3rd Qtr, Apr-Jun	0	2,991,732	0	903,386	0	512,428
4th Qtr, Jul-Sep	0	4,019,357	0	760,391	0	846,048
FOR WORK OUTSIDE U. S. D/	1,879,949	5,602,092	495,939	1,553,922	450,582	1,172,574
1st Qtr, Oct-Dec	1,024,742	814,884	253,507	282,988	249,752	217,881
2nd Qtr, Jan-Mar	855,207	1,208,188	242,432	248,133	200,831	177,459
3rd Qtr, Apr-Jun	0	1,000,392	0	164,032	0	265,005
4th Qtr, Jul-Sep	0	2,578,629	0	858,769	0	512,229
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,403,439	3,315,355	467,272	897,037	317,131	1,092,702
1st Qtr, Oct-Dec	467,823	440,349	203,921	153,358	85,424	179,802
2nd Qtr, Jan-Mar	935,616	644,560	263,351	301,998	251,707	164,085
3rd Qtr, Apr-Jun	0	498,574	0	209,539	0	108,750
4th Qtr, Jul-Sep	0	1,731,872	0	232,142	0	640,064
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	43,127,893	112,013,450	10,762,973	23,715,470	12,033,280	34,976,561
1st Qtr, Oct-Dec	13,981,708	16,887,083	4,009,768	3,065,371	2,980,561	4,055,187
2nd Qtr, Jan-Mar	29,146,185	27,555,375	6,753,205	7,205,488	9,052,719	10,471,675
3rd Qtr, Apr-Jun	0	22,941,896	0	5,410,591	0	5,468,493
4th Qtr, Jul-Sep	0	44,529,096	0	8,034,019	0	14,981,206
SMALL BUSINESS FIRMS	8,845,995	24,805,355	2,380,537	6,402,518	2,505,412	7,194,895
1st Qtr, Oct-Dec	3,344,751	3,474,947	956,259	795,778	818,438	998,448
2nd Qtr, Jan-Mar	5,501,244	5,000,600	1,424,278	1,460,474	1,686,973	1,550,813
3rd Qtr, Apr-Jun	0	5,585,345	0	1,482,298	0	1,530,384
4th Qtr, Jul-Sep	0	10,744,463	0	2,663,968	0	3,115,250
OTHER BUSINESS FIRMS	34,284,898	87,208,095	8,382,435	17,312,952	9,527,869	27,781,667
1st Qtr, Oct-Dec	10,636,957	13,412,136	3,053,509	2,269,593	2,162,123	3,056,739
2nd Qtr, Jan-Mar	23,644,941	22,654,775	5,328,927	5,745,014	7,365,746	8,920,862
3rd Qtr, Apr-Jun	0	17,356,551	0	3,928,293	0	3,938,109
4th Qtr, Jul-Sep	0	33,784,633	0	5,370,051	0	11,865,955
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.5	22.1	22.1	27.0	20.8	20.6
1st Qtr, Oct-Dec	23.9	20.6	23.8	26.0	27.5	24.6
2nd Qtr, Jan-Mar	18.9	18.1	21.1	20.3	18.6	14.8
3rd Qtr, Apr-Jun	0	24.3	0	27.4	0	28.0
4th Qtr, Jul-Sep	0	24.1	0	33.2	0	20.8

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

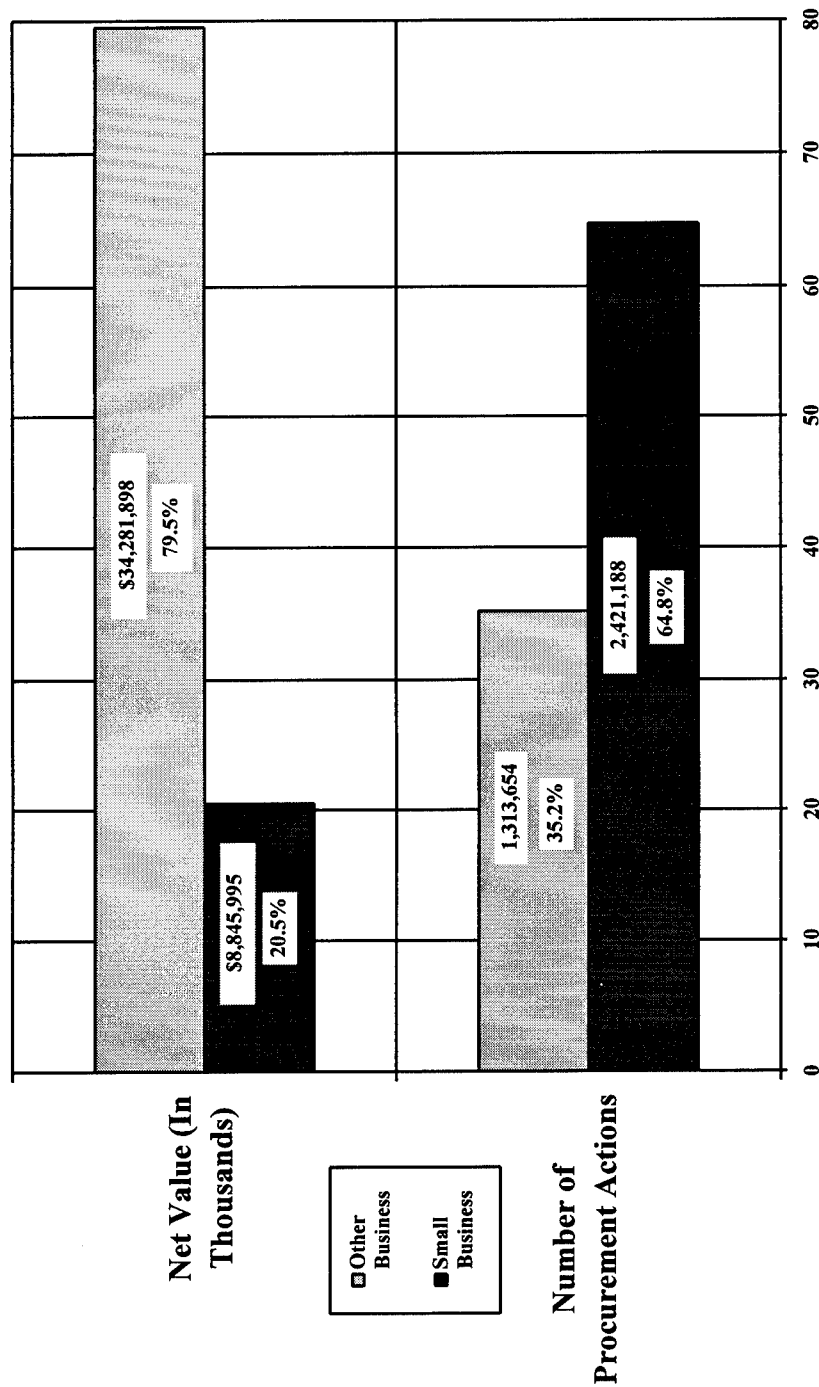
TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$14,514,410	\$41,948,965	\$3,859,828	\$9,623,445	\$1,197,343	\$2,717,246
1st Qtr, Oct-Dec	4,810,436	7,980,174	1,555,098	2,134,551	565,306	366,824
2nd Qtr, Jan-Mar	9,703,975	8,392,041	2,304,730	1,820,511	632,037	583,598
3rd Qtr, Apr-Jun	0	8,277,529	0	2,037,776	0	678,146
4th Qtr, Jul-Sep	0	17,299,221	0	3,630,407	0	1,088,678
INTERAGENCY / FMS	1,877,480	5,528,979	92,532	252,257	22,344	61,054
1st Qtr, Oct-Dec	653,419	1,002,909	51,223	32,624	9,571	9,915
2nd Qtr, Jan-Mar	1,224,061	810,349	41,309	59,142	12,772	10,180
3rd Qtr, Apr-Jun	0	1,511,578	0	33,938	0	11,791
4th Qtr, Jul-Sep	0	2,204,142	0	126,553	0	29,167
FOR WORK OUTSIDE U. S. D/	391,214	1,420,201	441,461	1,290,989	678	11,229
1st Qtr, Oct-Dec	115,667	201,486	363,234	108,924	185	2,578
2nd Qtr, Jan-Mar	275,547	255,151	78,228	477,159	493	730
3rd Qtr, Apr-Jun	0	163,615	0	378,883	0	619
4th Qtr, Jul-Sep	0	759,950	0	326,023	0	7,302
EDUCATIONAL + NONPROFIT INSTITUTIONS	501,594	1,045,295	53,910	107,147	11,862	24,232
1st Qtr, Oct-Dec	146,184	72,141	26,403	6,582	3,136	5,438
2nd Qtr, Jan-Mar	355,410	125,558	27,507	10,294	8,726	3,968
3rd Qtr, Apr-Jun	0	110,382	0	34,543	0	7,283
4th Qtr, Jul-Sep	0	737,215	0	55,728	0	7,543
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	11,743,766	33,947,653	3,271,617	7,972,247	1,159,566	2,614,310
1st Qtr, Oct-Dec	3,895,167	6,703,632	1,114,017	1,986,231	550,835	347,055
2nd Qtr, Jan-Mar	7,848,599	7,160,817	2,157,600	1,273,678	808,732	561,157
3rd Qtr, Apr-Jun	0	6,491,738	0	1,590,261	0	657,333
4th Qtr, Jul-Sep	0	13,591,465	0	3,121,877	0	1,042,765
SMALL BUSINESS FIRMS	1,628,746	5,168,674	1,337,361	3,517,584	421,860	1,079,624
1st Qtr, Oct-Dec	637,052	778,938	535,346	712,514	203,306	147,624
2nd Qtr, Jan-Mar	991,693	1,007,919	802,014	563,310	218,554	250,090
3rd Qtr, Apr-Jun	0	898,918	0	811,884	0	262,783
4th Qtr, Jul-Sep	0	2,482,898	0	1,429,876	0	419,127
OTHER BUSINESS FIRMS	10,115,021	28,778,979	1,934,257	4,454,663	737,707	1,534,687
1st Qtr, Oct-Dec	3,258,115	5,924,694	578,671	1,273,717	347,529	199,431
2nd Qtr, Jan-Mar	6,856,906	5,152,898	1,355,586	710,558	390,178	317,067
3rd Qtr, Apr-Jun	0	5,159,820	0	778,378	0	394,550
4th Qtr, Jul-Sep	0	11,108,567	0	1,692,001	0	623,638
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.9	15.2	40.9	44.1	36.4	41.3
1st Qtr, Oct-Dec	16.4	11.6	48.1	35.9	36.9	42.5
2nd Qtr, Jan-Mar	12.6	14.1	37.2	44.2	35.9	44.1
3rd Qtr, Apr-Jun	.0	13.8	.0	51.1	.0	40.0
4th Qtr, Jul-Sep	.0	18.3	.0	45.8	.0	40.2

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

First Half Fiscal Year 1995



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1994 - FY 1985 ^{R/}

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR		FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985
TOTAL	B/	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829	\$163,725
	Army	29,336	31,295	30,889	35,890	33,333	31,979	22,846	36,800	37,512	37,497
	Navy	39,418	43,156	45,846	45,846	48,945	47,861	55,843	54,974	49,630	52,026
	Air Force	41,949	42,708	40,523	43,214	46,902	43,915	46,833	47,305	48,852	53,303
	Defense Logistics Agency	9,623	9,773	8,490	13,321	11,150	10,923	11,186	11,229	16,547	15,173
	Civil Functions	2,717	2,560	2,818	2,332	2,122	1,495	2,169	1,981	1,711	1,767
	Other Defense Agencies	5,176	10,411	10,421	4,241	4,250	3,200	2,696	4,220	4,578	3,960
INTERAGENCY/FMS		11,098	12,864	9,577	11,948	9,864	9,579	8,919	8,809	9,884	12,399
	Army	2,995	4,932	2,856	4,193	2,281	1,679	1,789	1,900	2,523	2,696
	Navy	2,174	2,497	2,722	3,033	2,948	3,416	3,193	3,548	2,841	4,229
	Air Force	5,529	5,096	3,669	4,341	4,378	4,147	3,493	2,729	3,772	4,758
	Defense Logistics Agency	252	196	169	196	134	218	251	375	375	366
	Civil Functions	61	59	56	66	64	41	72	73	77	75
	Other Defense Agencies	86	84	105	119	159	79	121	236	295	275
FOR WORK OUTSIDE U. S. C/		5,602	5,826	5,941	9,178	7,149	6,381	8,149	8,863	9,081	8,611
	Army	1,554	1,834	1,820	2,253	2,280	2,331	3,082	3,423	3,113	3,205
	Navy	1,173	1,075	1,332	2,371	1,442	1,287	1,455	1,404	1,404	1,068
	Air Force	1,420	1,169	1,707	2,348	1,705	1,213	1,924	2,367	1,894	1,746
	Defense Logistics Agency	1,281	1,546	933	2,333	1,570	1,412	1,583	1,571	2,578	2,535
	Civil Functions	11	10	14	8	10	1	20	16	4	7
	Other Defense Agencies	153	191	135	265	142	138	86	84	87	50
EDUCATIONAL + NONPROFIT INSTITUTIONS		3,315	3,444	3,438	3,646	3,530	3,272	3,459	3,495	3,368	3,129
	Army	897	759	698	634	443	423	440	474	437	403
	Navy	1,093	746	866	831	837	952	1,142	1,081	1,152	1,073
	Air Force	1,045	1,463	1,426	1,576	1,781	1,605	1,614	1,565	1,450	1,330
	Defense Logistics Agency	107	105	109	195	110	115	89	100	90	83
	Civil Functions	24	27	23	21	26	19	42	33	61	42
	Other Defense Agencies	149	344	316	387	332	159	142	212	198	181
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)		112,013	116,007	117,151	135,878	123,821	120,003	130,815	135,340	136,497	139,587
	Army	23,715	23,614	25,330	29,612	28,127	27,442	27,534	31,003	31,439	31,192
	Navy	34,977	37,641	38,535	39,610	41,717	42,176	50,054	48,944	44,232	45,656
	Air Force	32,848	34,860	33,721	40,349	39,039	36,949	39,601	40,615	41,737	45,469
	Defense Logistics Agency	7,972	7,923	7,277	10,606	9,303	9,177	9,244	9,232	13,503	12,190
	Civil Functions	2,614	2,458	2,723	2,233	2,018	1,434	2,035	1,859	1,588	1,624
	Other Defense Agencies	8,787	9,792	9,865	3,469	3,616	2,824	2,347	3,887	3,997	3,455
SMALL BUSINESS FIRMS		24,805	24,872	23,989	25,936	23,956	22,772	25,229	26,624	26,914	26,049
	Army	6,403	6,423	6,131	6,717	5,771	5,137	6,462	7,522	7,628	7,749
	Navy	7,195	7,162	7,629	7,876	7,673	7,698	8,157	7,345	7,421	7,022
	Air Force	5,169	5,306	4,665	5,343	5,170	4,583	5,169	5,381	4,859	4,703
	Defense Logistics Agency	3,518	3,556	2,951	4,383	3,613	4,319	3,990	4,162	5,445	5,136
	Civil Functions	1,080	909	1,043	935	821	682	979	1,050	924	883
	Other Defense Agencies	1,442	1,516	1,569	683	607	453	472	784	627	555
SMALL BUSINESS PERCENT OF BUSINESS FIRMS		22.1 %	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %
	Army	27.0	27.2	24.2	22.7	20.5	18.7	23.5	24.3	24.3	24.8
	Navy	20.6	19.2	20.0	19.9	18.4	18.3	16.3	15.8	16.8	15.4
	Air Force	13.2	15.2	13.8	13.2	12.4	12.4	13.1	13.2	11.7	10.3
	Defense Logistics Agency	44.1	44.9	40.5	41.3	42.1	46.0	43.2	45.1	40.3	42.1
	Civil Functions	37.0	37.0	38.3	41.9	40.7	47.6	48.1	56.5	58.2	54.4
	Other Defense Agencies	16.4	15.5	15.9	19.7	16.8	16.0	20.1	21.3	15.7	16.1

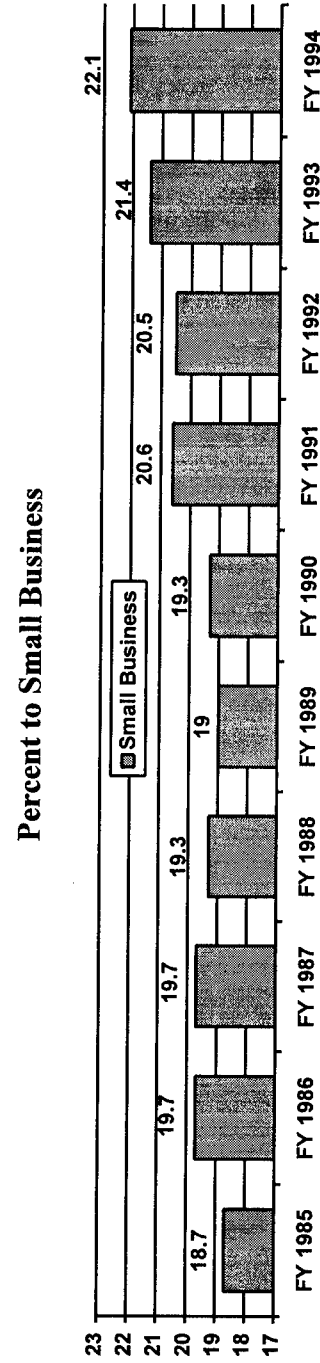
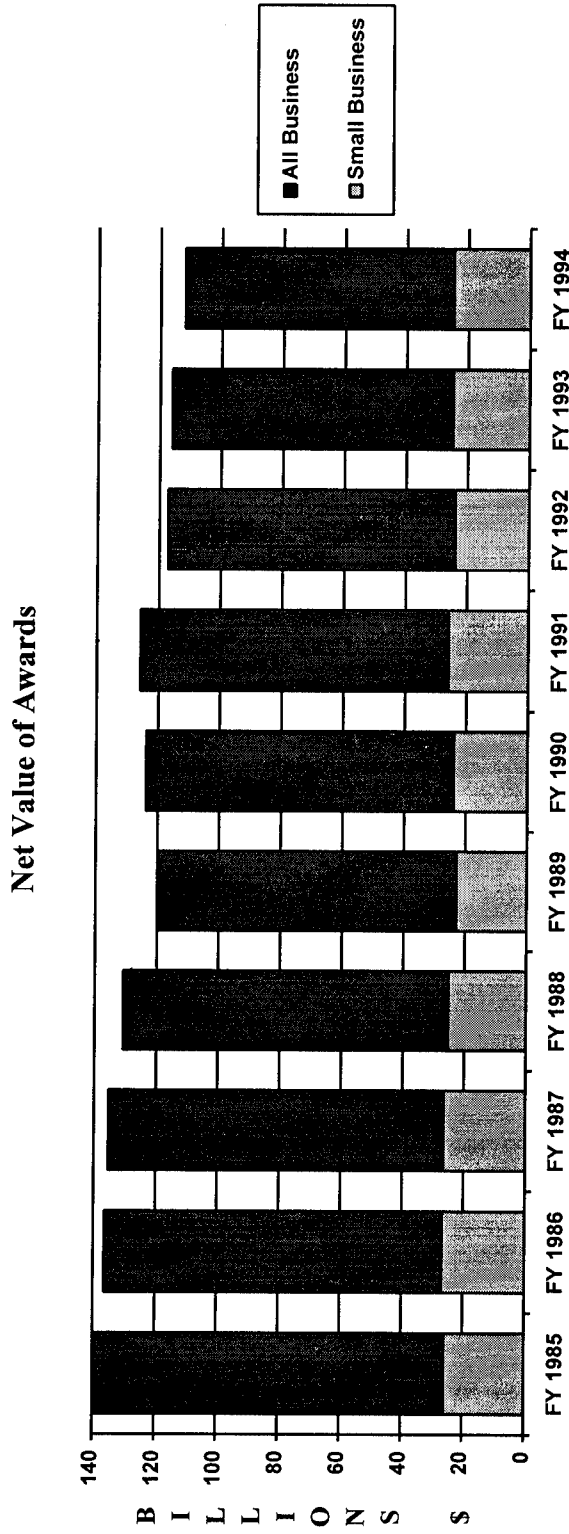
R/ For definitions and coverage, see notes on coverage.
B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
C/ Includes foreign firms for performance in U.S.
* Less than \$500,000.

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Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1985 - 1994



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for the first half of FY 1995 and the first half of FY 1994, and in Table 6, page 21, for FY 1985 through FY 1994. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1985 through FY 1994.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1994 totaled \$112,013 million; \$3,994 million (3.4 percent) less than FY 1993. A comparison of FY 1994 totals show a decrease in the Major Hard Goods Category, with a relatively slight increase in Services and All Other Categories.

The largest decreases in the procurement programs from FY 1993 to FY 1994 were in Ships, \$2,171 million; Electronics and Communication Equipment, \$1,771 million; and Ammunition, \$1,209 million. The programs with the largest increases were Construction, \$2,787 million; Airframes and Related Assemblies and Spares, \$521 million; and Combat Vehicles, \$280 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses by procurement program for FY 1994 and FY 1993.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1994 - March 1995			October 1993 - March 1994		
	T O T A L	SMALL BUSINESS	B/ (5)	T O T A L	SMALL BUSINESS	B/ (5)
	Amount (1)	Amount (3)		Amount (1)	Amount (3)	
TOTAL /C	\$50,339,119			\$51,784,074		
INTERAGENCY/FMS	3,911,606			4,086,515		
FOR WORK OUTSIDE U. S. D/	1,879,949			2,023,071		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,403,439			1,084,909		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	43,127,893	100.0	20.5	44,542,458	100.0	19.0
MAJOR HARD GOODS (SUB-TOTAL)	22,408,851	52.0	8.0	26,060,018	58.5	6.4
AIRCRAFT (SUB-TOTAL)	7,589,781	17.6	3.3	9,526,542	21.4	2.9
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	5,047,854	11.7	1.4	7,036,010	15.8	1.4
AIRCRAFT ENGINES AND RELATED SPARES	1,377,158	3.2	0.6	1,132,721	2.5	0.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,164,749	2.7	1.4	1,357,811	3.1	1.6
MISSILE AND SPACE SYSTEMS	5,083,103	11.8	4.0	6,680,368	15.0	5.3
SHIPS	3,034,101	7.0	3.5	2,672,627	6.0	11.7
TANK-AUTOMOTIVE (SUB-TOTAL)	561,255	1.3	23.0	987,295	2.2	8.2
COMBAT VEHICLES	402,354	0.9	9.5	363,648	0.8	7.3
NON-COMBAT VEHICLES	158,891	0.4	56.9	623,647	1.4	8.8
WEAPONS	555,754	1.3	0.6	457,617	1.0	16.9
AMMUNITION	970,282	2.3	5.2	755,889	1.7	5.4
ELECTRONICS AND COMMUNICATION EQUIPMENT	4,614,595	10.7	6.7	4,979,679	11.2	10.8
SERVICES	8,382,589	19.4	25.9	7,797,455	17.5	27.5
ALL OTHER (SUB-TOTAL)	12,336,453	28.6	39.6	10,684,985	24.0	43.6
SUBSISTENCE	826,960	1.9	19.1	570,552	1.3	24.0
TEXTILES, CLOTHING AND EQUIPAGE	328,421	0.8	2.2	151,523	0.3	67.8
FUELS + LUBRICANTS (SUB-TOTAL)	1,111,127	2.6	20.7	1,591,797	3.6	24.9
PETROLEUM	1,045,858	2.4	18.2	1,532,003	3.4	23.7
OTHER FUELS + LUBRICANTS	64,884	0.2	60.8	59,794	0.1	51.4
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	406	*	86.6	6,027	*	100.0
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	2,027,092	4.7	37.6	2,581,102	5.8	25.4
BUILDING SUPPLIES	18,213	*	48.5	32,804	0.1	84.2
TRANSPORTATION EQUIPMENT	465	*	100.0	103	*	100.0
PRODUCTION EQUIPMENT	73,599	0.2	22.1	49,282	0.1	20.1
CONSTRUCTION EQUIPMENT	4,045	*	72.8	4,534	*	61.5
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	93,265	0.2	16.4	89,745	0.2	15.4
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	7,867	*	23.2	7,549	*	54.1
MATERIALS HANDLING EQUIPMENT	15,697	*	28.1	4,087	0.1	92.9
ALL OTHER SUPPLIES + EQUIPMENT	1,813,942	4.2	39.2	7,304	7.0	24.7
CONSTRUCTION	3,386,495	7.9	33.7	2,877,569	6.5	43.3
ALL ACTIONS OF \$25,000 OR LESS	4,656,367	10.8	51.7	2,912,443	6.5	72.8

A/ For definitions and coverage, see notes on coverage.

B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).

C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

* Less than 0.05 percent.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: First Half FY 1995 - FY 1994

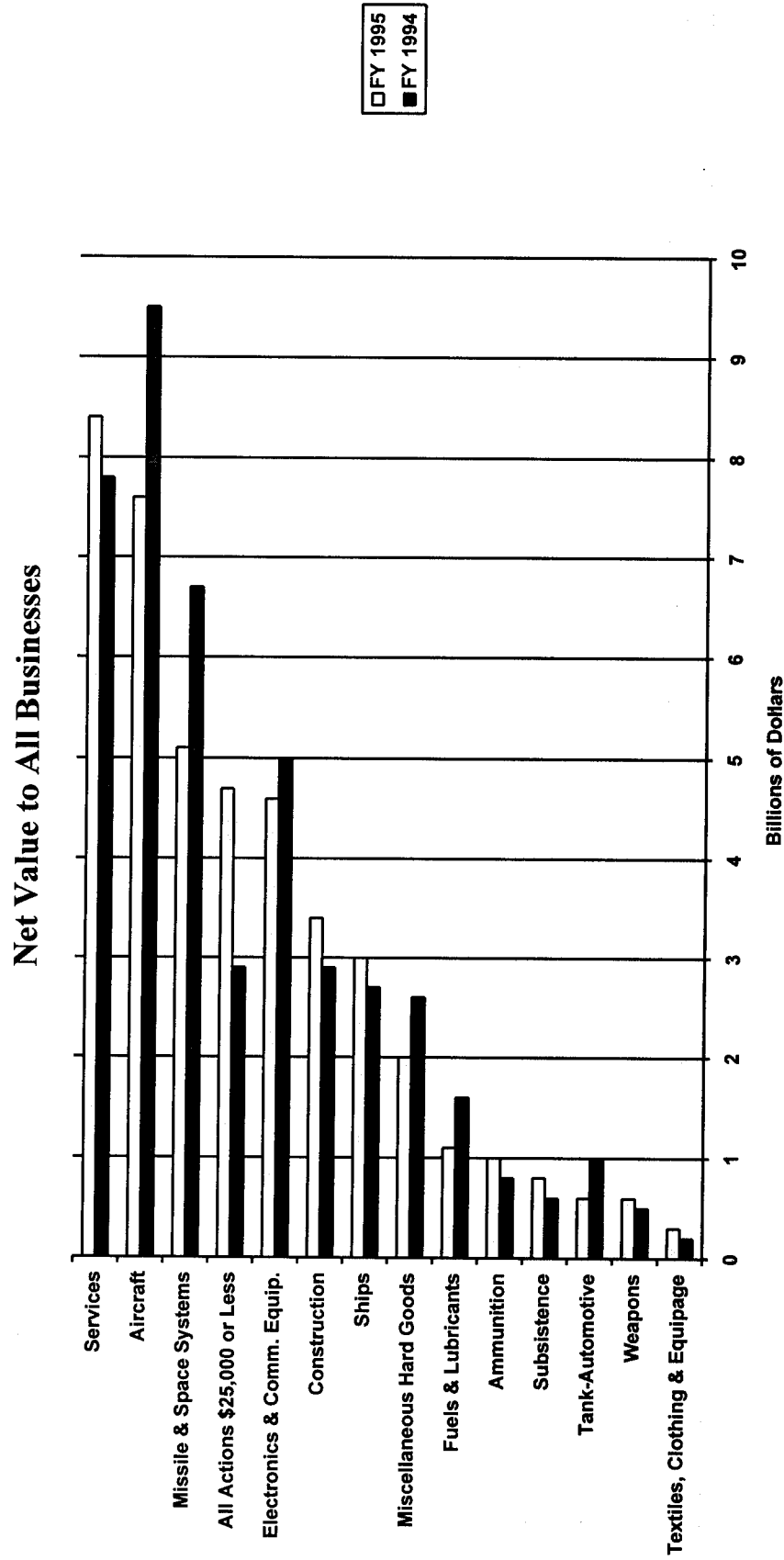


Chart III (concluded)

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: First Half FY 1995 - FY 1994

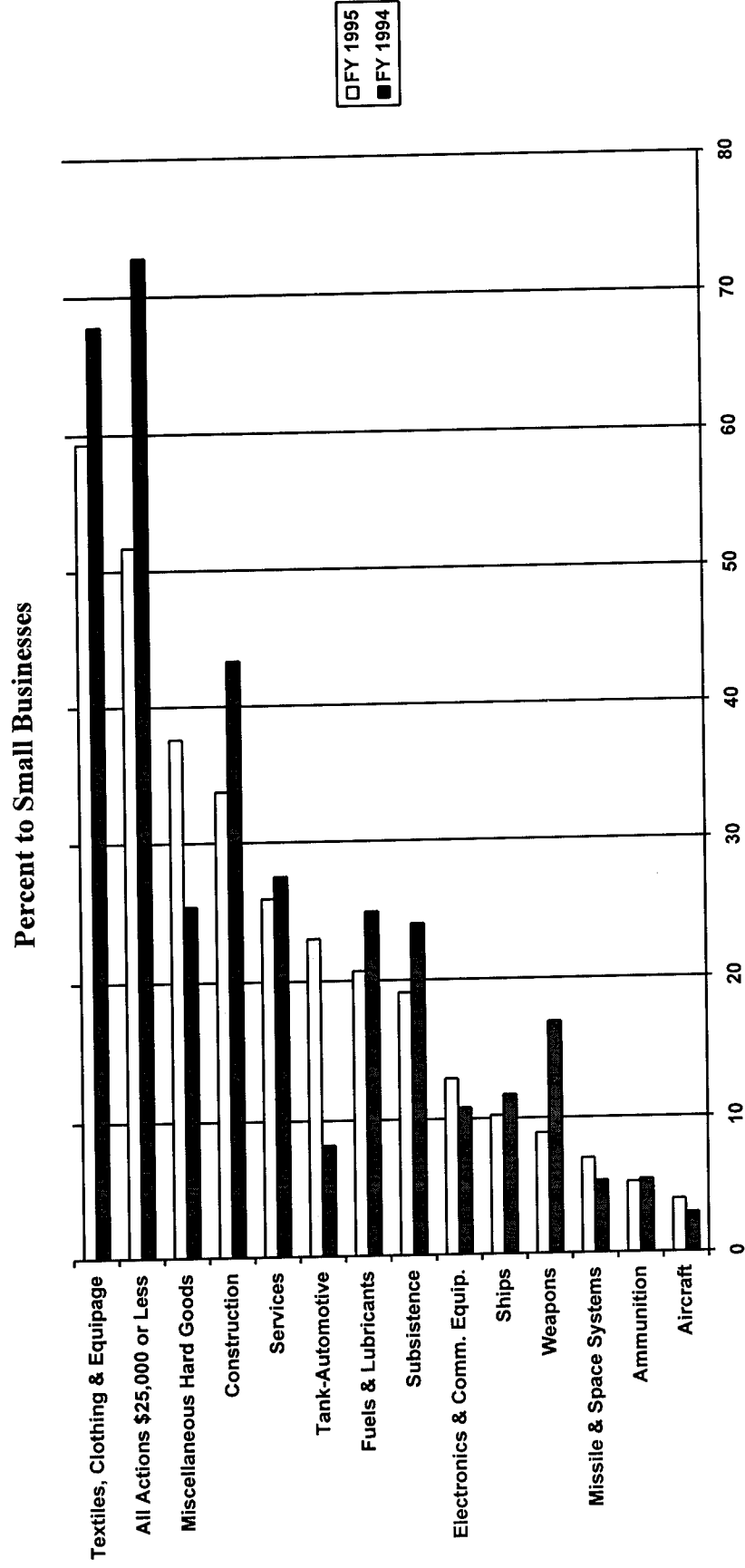


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1994 - FY 1990 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY '94	FY '93	FY '92	FY '91	FY '90
TOTAL B/	\$132,219,300	\$138,307,134	\$136,296,711	\$150,855,269	\$144,672,473					
INTERAGENCY/FNS	11,097,605	12,863,802	9,576,847	11,947,932	9,964,253					
FOR WORK OUTSIDE THE U.S. C/	5,602,092	5,826,463	5,941,341	9,178,174	7,149,132					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,315,355	3,443,799	3,438,236	3,645,617	3,529,523					
BUSINESS FIRMS TOTAL										
MAJOR HARD GOODS (SUBTOTAL)	112,013,450	116,007,150	117,150,787	125,878,379	123,820,831	100.0	100.0	100.0	100.0	100.0
Aircraft	59,242,008	64,545,052	67,052,198	74,127,414	79,120,269	52.9	55.6	57.2	58.9	63.9
Missile and Space Systems	23,591,249	22,951,997	24,069,254	23,637,167	23,994,463	21.0	19.8	20.5	18.8	19.4
Ships	6,836,228	12,133,067	13,102,239	16,513,849	17,136,849	10.3	10.5	11.2	13.0	13.8
Tank-Automotive	2,383,673	9,006,798	8,255,915	9,313,719	10,303,581	6.1	7.8	7.0	7.4	8.2
Weapons	1,024,736	2,354,113	2,724,878	4,322,993	3,322,970	2.1	2.0	2.3	3.4	2.7
Ammunition	1,467,799	1,210,560	1,418,550	1,717,428	1,842,130	0.9	1.0	1.2	1.4	1.5
Electronics and Communications Equip.	12,441,000	2,676,436	3,245,950	3,564,703	4,032,483	1.3	2.3	2.8	2.8	3.3
SERVICES	17,663,185	14,212,080	14,235,413	15,219,506	18,487,823	11.1	12.3	12.2	12.1	14.9
ALL OTHER (SUBTOTAL)	35,108,257	17,514,588	17,330,305	16,937,287	14,637,670	15.8	15.1	14.8	13.5	11.8
Subsistence	1,513,081	33,947,511	32,768,284	34,813,678	30,062,892	31.3	29.3	28.0	27.7	24.3
Textiles, Clothing, and Equipage	1,568,721	1,741,204	1,437,948	2,543,209	1,605,594	1.4	1.5	1.3	1.8	1.3
Fuels and Lubricants	3,374,065	3,573,910	846,719	1,332,714	744,857	0.5	0.5	0.6	1.1	0.6
Miscellaneous Hard Goods	6,329,272	3,203,700	2,767,897	3,680,514	3,771,388	3.0	2.8	2.4	2.9	3.0
Construction	11,577,252	7,500,406	7,441,849	7,620,672	7,056,160	5.7	6.5	6.4	6.1	5.7
All Actions of \$25,000 or Less	11,745,192	8,790,497	8,250,531	8,586,177	5,757,232	10.3	7.6	7.0	6.8	4.6
		12,137,794	12,163,540	11,350,392	11,127,661	10.5	10.5	10.4	9.0	9.0
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
MAJOR HARD GOODS (SUBTOTAL)	24,805,355	24,871,687	23,988,906	25,936,484	23,955,745	22.1	21.4	20.5	20.6	19.3
Aircraft	4,627,359	5,257,649	5,417,521	5,788,734	6,102,841	7.8	8.1	8.1	7.8	7.7
Missile and Space Systems	880,059	931,255	832,537	1,144,071	1,082,380	3.7	4.1	3.5	4.8	4.5
Ships	761,273	773,104	702,500	1,587,450	675,614	6.6	6.4	6.0	4.2	3.9
Tank-Automotive	678,043	914,784	1,059,973	1,143,097	1,588,697	9.9	10.2	13.0	12.3	15.4
Weapons	290,855	344,194	427,519	602,807	485,825	12.2	14.6	15.7	13.9	14.0
Ammunition	147,658	165,047	185,731	204,319	239,634	14.4	13.6	13.1	11.9	13.0
Electronics and Communications Equip.	1,725,097	341,837	386,706	301,724	371,300	9.8	12.8	11.9	8.5	9.2
SERVICES	4,701,959	1,787,427	1,722,555	1,705,266	1,679,391	13.0	12.6	12.1	11.2	9.1
ALL OTHER (SUBTOTAL)	15,476,036	4,709,237	4,419,784	4,333,665	4,202,934	26.6	26.9	25.5	25.6	28.7
Subsistence	428,085	14,904,801	14,151,600	15,814,085	13,649,970	44.1	43.9	43.2	45.4	45.4
Textiles, Clothing, and Equipage	393,379	415,161	312,796	1,059,874	691,267	28.2	26.7	27.7	47.2	43.1
Fuels and Lubricants	1,024,691	342,344	332,796	496,357	496,357	69.2	59.7	51.5	53.5	66.6
Miscellaneous Hard Goods	2,153,722	1,157,998	835,273	911,058	1,033,014	30.4	36.1	30.2	24.8	27.9
Construction	5,124,832	2,128,909	2,001,855	2,155,036	2,037,370	34.0	28.4	26.9	28.3	29.6
All Actions of \$25,000 or Less	6,351,327	4,315,403	4,151,627	4,610,890	3,122,523	54.1	49.1	50.3	53.8	54.2
		6,456,322	6,414,889	6,355,337	6,199,539		53.5	52.7	56.0	55.7

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1989 - FY 1985 ^{a/}

PROCUREMENT PROGRAM		NET VALUE (\$000)					PERCENT				
		FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY '89	FY '88	FY '87	FY '86	FY '85
TOTAL B/ INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS		\$139,343,457	\$151,352,713	\$156,507,586	\$158,829,340	\$163,725,360					
		9,579,291	8,919,370	8,808,963	9,883,818	12,398,566					
		6,380,922	8,149,175	8,863,365	9,080,746	8,611,099					
		3,272,473	3,469,352	3,494,958	3,367,718	3,129,061					
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL		120,002,855	130,814,816	135,340,300	136,497,058	139,586,634	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		79,917,592	85,856,513	93,015,159	92,822,136	98,144,846	66.6	65.6	68.7	68.0	70.3
Aircraft		24,225,694	24,978,326	27,683,991	32,267,221	34,579,580	20.2	19.1	20.5	23.6	24.8
Missile and Space Systems		18,735,096	19,693,980	19,781,484	19,355,707	18,667,899	15.6	15.1	14.6	14.2	13.4
Ships		9,596,142	13,716,230	11,474,728	9,412,931	10,404,343	8.0	10.5	8.5	6.9	7.5
Tank-Automotive		3,821,233	3,927,925	4,853,662	5,248,926	5,152,256	3.2	3.0	3.6	3.8	3.7
Weapons		1,518,643	1,667,409	2,098,819	2,304,203	2,618,277	1.3	1.3	1.6	1.7	1.9
Ammunition		3,900,238	4,119,354	4,555,004	4,489,965	4,684,833	3.3	3.1	3.4	3.3	3.4
Electronics and Communications Equip.		18,120,546	17,753,289	22,567,471	19,743,183	22,037,658	15.1	13.6	16.7	14.5	15.8
SERVICES		11,708,407	12,029,739	11,044,330	10,447,432	9,126,012	9.8	9.2	8.2	7.7	6.5
ALL OTHER (SUBTOTAL)		28,376,856	32,928,564	31,280,811	33,227,490	32,315,776	23.6	25.2	23.1	24.3	23.2
Subsistence		1,265,301	1,259,007	1,178,445	1,261,358	1,023,603	1.1	1.0	0.9	0.9	0.7
Textiles, Clothing, and Equipage		1,859,577	1,150,449	985,534	1,057,914	1,143,180	0.7	0.9	0.7	0.8	0.8
Fuels and Lubricants		3,475,105	2,292,185	3,037,834	7,235,691	6,307,354	2.9	2.5	2.2	5.3	4.5
Miscellaneous Hard Goods		6,995,804	7,445,382	8,020,944	5,547,986	5,462,732	5.8	5.9	4.4	4.1	3.9
Construction		7,435,552	8,066,574	8,895,866	7,632,728	7,985,620	6.2	6.2	6.6	5.6	5.6
All Actions of \$25,000 or Less		8,345,517	11,414,967	11,162,388	10,491,813	10,493,287	7.0	8.7	8.2	7.7	7.5
PERCENT OF TOTAL											
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL		22,771,551	25,228,786	26,624,157	26,914,262	26,048,769	19.0	19.3	19.7	19.7	18.7
MAJOR HARD GOODS (SUBTOTAL)		5,688,817	5,854,002	7,145,431	7,481,432	6,801,601	7.1	6.8	7.7	8.1	6.9
Aircraft		1,110,770	1,119,120	1,310,050	1,354,528	1,181,395	4.6	4.5	4.7	4.2	3.4
Missile and Space Systems		1,702,396	1,659,297	1,768,294	1,645,708	1,453,777	3.7	3.3	3.9	3.3	2.4
Ships		1,359,858	1,199,631	1,475,831	1,499,882	1,298,853	14.2	8.7	12.9	15.9	12.5
Tank-Automotive		337,394	304,365	710,468	778,846	921,941	9.4	10.0	14.6	14.8	17.9
Weapons		213,145	235,679	330,176	343,008	252,562	14.0	14.1	15.7	14.9	9.6
Ammunition		301,679	412,887	439,079	617,893	643,163	7.7	10.0	9.6	13.8	13.7
Electronics and Communications Equip.		1,643,575	1,833,023	2,111,533	2,241,854	2,049,910	9.1	10.3	9.4	11.4	9.3
SERVICES		3,461,160	3,770,752	3,465,667	2,908,988	2,600,109	29.6	31.3	31.4	27.8	28.5
ALL OTHER (SUBTOTAL)		13,621,574	15,604,032	16,013,059	16,523,842	16,647,059	48.0	47.4	51.2	49.7	51.5
Subsistence		543,149	500,215	411,720	498,925	423,905	42.9	39.7	34.9	39.6	41.4
Textiles, Clothing, and Equipage		606,614	880,045	740,599	890,877	946,738	70.6	76.5	75.1	84.2	82.8
Fuels and Lubricants		1,152,910	670,584	857,598	1,899,118	1,699,018	33.2	20.4	28.2	26.2	26.9
Miscellaneous Hard Goods		1,970,878	2,214,365	2,342,778	2,403,778	2,317,975	28.2	28.6	38.9	43.3	39.5
Construction		4,666,353	5,043,326	5,536,190	5,083,109	5,754,887	62.8	62.5	62.2	66.6	73.0
All Actions of \$25,000 or Less		4,681,670	6,295,397	6,124,158	5,748,035	5,664,536	56.1	55.2	54.9	54.8	54.0

Note: Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1994 - FY 1993 ^{A/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1994							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,653	\$7,972,247	\$2,614,310	\$8,787,208
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,323	3,081,836	3,628,431	4,895,613	4,938	0	506
Ships	6,836,228	3,12,576	6,755,185	3,752	47,826	16,107	782
Tank-Automotive	2,383,673	2,142,026	69,577	102,324	68,914	177	546
Weapons	1,024,726	1,430,189	382,492	144,188	7,757	0	90
Ammunition	1,461,799	1,117,197	144,603	208,873	125	0	896,764
Electronics and Communications Equip.	12,441,000	3,070,643	3,747,336	4,508,608	189,744	27,905	0
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Textiles, Clothing, and Equipage	568,721	44,219	15,317	26,095	482,901	152	37
Fuels and Lubricants	3,374,005	5,646	20,587	7,840	3,339,934	0	535,239
Miscellaneous Hard Goods	6,329,272	827,358	1,782,920	2,251,275	806,008	126,471	21,241
Construction	11,577,252	4,466,359	3,861,544	1,486,654	14,084	1,727,330	3,994,719
All Actions of \$25,000 or Less	11,745,957	1,683,098	2,249,007	1,738,541	1,777,919	302,644	0
FISCAL YEAR 1993							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,688,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0	30-
Missile and Space Systems	12,133,067	3,493,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,008,798	13,144	8,925,149	3,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,098,909	66,259	113,318	75,237	390	0
Weapons	1,210,560	1,456,296	529,303	180,837	3,567	0	557
Ammunition	2,678,436	1,820,018	277,838	578,443	50	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,384	206,491	28,778	411,087
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,086,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Textiles, Clothing, and Equipage	573,910	24,867	4,393	14,342	530,260	48	0
Fuels and Lubricants	3,203,700	8,314	23,212	11,140	3,160,184	145	705
Miscellaneous Hard Goods	7,501,406	981,633	1,622,757	3,342,333	886,218	100,393	567,072
Construction	8,790,497	3,279,047	2,414,928	1,506,222	18,378	1,557,337	14,587
All Actions of \$25,000 or Less	12,137,754	1,756,009	2,402,378	1,783,995	1,682,866	274,210	4,238,335

A/ For definitions and coverage, see notes on coverage.
 B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1992 - FY 1991

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1992							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541	\$9,865,261
	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206	370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,534	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,323
Ships	8,255,915	22,604	8,154,983	51,263	51,263	25,514	638
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,950	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	285	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipment	846,719	111,075	12,990	993	521,534	126	0
Fuels and Lubricants	2,767,897	21,874	12,032	10,266	2,723,151	774	0
Miscellaneous Hard Goods	7,441,649	1,069,841	1,644,289	3,048,103	1,050,117	156,161	473,137
Construction	8,250,531	2,723,456	2,472,934	1,159,842	21,999	1,851,947	20,352
All Actions of \$25,000 or Less	12,163,540	1,679,905	2,556,956	1,819,476	1,492,088	241,743	4,373,372
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,241,630	4,927,470	7,168,130	9,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,862	14,938	191
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,694	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipment	1,332,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,620,672	1,225,889	1,535,277	2,978,784	1,425,187	101,584	353,951
Construction	8,586,177	2,991,580	2,716,943	1,343,749	1,493,248	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
Aircraft	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Missile and Space Systems	23,984,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Ships	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Tank-Automotive	10,303,581	14,925	10,208,678	3,296	58,856	11,826	0
Weapons	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Ammunition	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Electronics and Communications Equip.	4,032,453	847,804	6,633,577	55,759	272,679	10,088	1,166-
SERVICES	18,487,823	4,151,660	6,433,577	6,936,119	167,953	309,742	483,700
ALL OTHER (SUBTOTAL)	14,637,670	3,193,190	5,034,324	3,344,751	8,541,714	1,686,401	2,587,710
Subsistence	30,062,892	5,948,482	6,025,737	7,364,293	1,386,269	0	496,265
Textiles, Clothing, and Equipage	1,605,594	122,661	54,628	42,108	657,592	286	72-
Fuels and Lubricants	3,771,388	27,288	13,574	45,510	3,742,871	1,038	607
Miscellaneous Hard Goods	7,056,160	12,933	6,093	8,102	1,217,261	103,982	351
Construction	5,737,232	1,083,754	1,728,624	2,560,940	11,864	1,355,308	355,593
All Actions of \$25,000 or Less	11,127,661	1,029,667	2,470,235	3,806,177	1,525,857	225,787	12,354
		2,972,179					127,426
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
Aircraft	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Missile and Space Systems	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Ships	18,735,066	4,198,865	6,355,037	8,174,870	820,744	0	580
Tank-Automotive	9,596,442	67,111	9,423,005	8,102	99,755	5,383	0
Weapons	3,821,333	3,637,902	10,211	121,863	50,893	66	198
Ammunition	1,518,843	658,067	567,251	286,565	7,041	0	281-
Electronics and Communications Equip.	3,900,238	2,885,726	948,366	66,060	86	0	0
SERVICES	18,120,546	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019
ALL OTHER (SUBTOTAL)	11,708,407	2,846,796	3,754,449	2,782,163	314,840	170,020	2,040,139
Subsistence	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Textiles, Clothing, and Equipage	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Fuels and Lubricants	859,577	16,714	7,312	15,127	820,424	0	0
Miscellaneous Hard Goods	3,475,105	77,967	3,878	9,904	3,382,076	609	671
Construction	6,995,804	1,003,624	1,616,954	2,845,254	1,145,960	78,198	305,814
All Actions of \$25,000 or Less	7,439,552	2,616,592	2,649,501	1,069,560	20,573	1,069,869	9,457
	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1988 - FY 1987 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,716,230	3,307,758	13,573,711	1,069	95,113	11,579	0
Tank-Automotive	3,927,925	3,788,964	12,481	86,355	33,647	549	29
Weapons	1,667,468	3,680,001	646,781	332,720	4,927	0	0
Ammunition	4,115,354	3,245,507	765,788	107,972	107	0	0
Electronics and Communications Equip.	17,735,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,085,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	102,225	100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	1,224,514	171,678
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	388	227
Weapons	2,098,819	698,746	1,032,839	361,858	3,376	0	0
Ammunition	2,555,004	3,544,326	552,813	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	985,534	33,531	39,608	29,996	882,016	59	314
Fuels and Lubricants	3,037,834	54,106	12,869	38,920	2,930,633	438	868
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,440,183	1,774,270	87,809	155,331
Construction	8,895,666	3,435,987	2,784,323	1,335,576	9,965	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1986 - FY 1985

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(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM		TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1986								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/		\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HARD GOODS (SUBTOTAL)		92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft		32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems		19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships		9,412,931	65,707	9,269,915	11,228	64,693	11,388	0
Tank-Automotive		5,248,926	5,031,299	27,728	116,855	71,664	1,050	330
Weapons		2,304,203	915,705	1,009,322	374,482	4,621	0	73
Ammunition		4,489,965	3,180,970	596,486	712,426	38	0	45
Electronics and Communications Equip.		19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES		10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)		33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Subsistence		1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage		1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants		7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods		5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction		7,632,728	3,818,210	1,877,668	785,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less		10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399
FISCAL YEAR 1985								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/		\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARD GOODS (SUBTOTAL)		98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft		34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems		18,667,899	3,720,210	6,613,693	8,329,883	2,243	0	1,870
Ships		10,404,343	56,846	10,270,641	10,270,641	55,846	20,799	0
Tank-Automotive		5,152,256	4,954,620	38,860	99,896	56,800	1,440	540
Weapons		2,618,277	1,243,399	1,098,152	272,267	4,459	0	0
Ammunition		4,684,833	4,021,313	583,472	80,003	45	0	0
Electronics and Communications Equip.		22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES		9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)		32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335
Subsistence		1,023,603	92,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage		1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants		6,307,354	35,171	20,061	60,054	6,189,643	1,193	1,232
Miscellaneous Hard Goods		5,462,732	1,305,386	1,469,008	1,137,522	1,385,205	67,045	98,566
Construction		7,885,620	3,427,273	2,237,907	986,060	11,764	1,196,681	23,942
All Actions of \$25,000 or Less		10,493,287	2,778,348	2,646,557	2,753,696	1,997,410	0	120,595

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1985 through FY 1994 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government Agencies, amounted to \$21,491 million during FY 1994 and accounted for 18.6 percent of all DoD procurement. During FY 1993, the comparable amount was \$21,694 million, which was 18.2 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 73.3 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1994.

Between FY 1985 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government agencies) steadily increased from 13.1 percent in FY 1985 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards again increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. In FY 1994, the percentage of RDT&E procurement to total procurement reached a ten year high of 18.6 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1985 through FY 1994 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1994 - FY 1990 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1994		FY 1993		FY 1992		FY 1991		FY 1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,891,466		\$22,374,509		\$21,811,684		\$20,981,043		\$22,404,659	
INTERAGENCY/FMS	220,564		512,009		300,138		212,038		171,345	
FOR WORK OUTSIDE U. S. B/	179,731		168,853		170,040		294,980		218,346	
TOTAL, EXCEPT ABOVE	21,491,171	18.6	21,693,648	18.2	21,341,505	17.7	20,474,025	15.8	22,014,968	17.3
Army	4,745,720	19.3	4,600,940	18.9	4,955,532	19.0	4,414,420	14.6	3,801,306	13.3
Navy	5,774,719	16.0	4,334,734	13.0	5,035,775	12.9	4,275,209	10.6	5,447,330	12.8
Air Force	5,944,485	27.3	9,760,946	26.8	8,672,620	24.7	9,728,463	23.2	11,073,245	27.1
Defense Logistics Agency	4,450	0.1	12,191	0.2	11,067	0.1	7,271	0.1	19,804	0.2
Civil Functions	12,283	0.5	13,655	0.5	12,187	0.4	9,028	0.4	6,583	0.3
Other Defense Agencies	1,409,513	15.8	2,371,181	23.4	2,654,322	26.1	2,039,634	52.9	1,666,100	42.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1	2,767,494	78.4
Army	512,330	57.1	235,536	31.0	209,482	30.0	240,395	37.9	227,245	51.3
Navy	858,747	78.6	551,584	73.9	585,720	79.2	627,552	75.4	656,987	78.5
Air Force	766,091	73.3	1,183,460	80.9	1,139,345	78.5	1,312,733	83.3	1,556,279	87.4
Defense Logistics Agency	3,015	2.8	11,434	10.9	11,065	10.2	7,265	3.7	14,873	13.5
Civil Functions	5,108	21.1	5,128	18.9	5,191	22.3	3,813	18.1	3,308	12.5
Other Defense Agencies	61,722	41.4	146,805	42.7	260,290	82.4	364,781	94.2	308,802	93.0
BUSINESS FIRMS FOR WORK IN THE U. S.	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2	17,917,786	14.2	19,247,474	15.5
Army	4,233,390	17.9	4,365,404	18.5	4,746,050	18.7	4,174,025	14.1	3,574,061	12.7
Navy	4,915,973	14.1	4,383,150	11.8	4,350,055	11.4	3,647,957	9.2	4,790,843	11.5
Air Force	8,778,395	25.9	8,577,486	24.5	7,533,275	22.3	8,415,730	20.9	9,516,966	24.4
Defense Logistics Agency	1,435	*	758	*	2	*	6	*	4,321	0.1
Civil Functions	7,175	0.3	8,527	0.3	5,997	0.3	5,215	0.2	3,375	0.2
Other Defense Agencies	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3	1,674,553	48.3	1,357,298	37.5
SMALL BUSINESS FIRMS	2,232,953	9.0	2,278,685	9.2	1,941,439	8.1	1,652,391	6.4	1,730,988	7.2
Army	721,515	11.3	750,983	11.7	696,965	11.4	553,793	8.2	487,134	8.4
Navy	661,071	9.2	580,889	8.1	510,043	6.7	470,054	6.0	533,847	7.0
Air Force	592,151	11.5	632,339	11.9	462,107	9.9	432,625	8.1	493,237	9.5
Defense Logistics Agency	139	*	8	*	2	*	6	*	2,434	0.1
Civil Functions	5,702	0.5	6,738	0.7	6,067	0.6	4,403	0.5	2,541	0.3
Other Defense Agencies	252,371	17.5	307,678	20.3	266,255	17.0	191,510	28.0	211,795	34.9

A/ For definitions and coverage, see notes on coverage.
B/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1989 - FY 1985 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1989		FY 1988		FY 1987		FY 1986		FY 1985	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$23,260,820		\$22,601,657		\$21,867,373		\$19,866,651		\$18,995,920	
INTERAGENCY/FMS	1,032,050		166,028		150,594		118,810		132,146	
FOR WORK OUTSIDE U. S. B/	192,227		167,745		200,688		181,611		124,636	
TOTAL, EXCEPT ABOVE	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1
Army	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9	2,410,122	7.6
Navy	6,333,132	14.7	6,466,585	12.6	7,366,012	14.7	7,286,119	16.1	6,519,172	14.0
Air Force	9,954,085	25.8	11,727,097	28.5	9,852,135	23.3	8,276,587	19.2	8,720,889	18.6
Defense Logistics Agency	10,495	0.1	30,135	0.3	39,551	0.4	18,292	0.1	25,997	0.2
Civil Functions	5,882	0.4	5,389	0.3	3,695	0.2	2,693	0.2	520	*
Other Defense Agencies	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2	1,062,438	29.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7
Army	280,467	66.4	267,306	60.7	283,459	59.8	258,140	58.1	228,339	56.7
Navy	721,944	75.8	947,976	83.0	888,986	82.2	985,425	85.6	954,591	89.0
Air Force	1,432,741	89.3	1,395,287	86.4	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5
Defense Logistics Agency	8,816	7.7	20,603	23.2	23,493	23.5	6,880	7.6	9,475	11.5
Civil Functions	2,716	14.1	1,507	3.6	1,676	5.1	669	1.6	168	0.3
Other Defense Agencies	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7	147,249	81.6
BUSINESS FIRMS FOR WORK IN THE U.S.	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7
Army	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3	2,583,588	8.2	2,181,783	7.0
Navy	5,611,188	13.3	5,518,708	11.0	6,477,015	13.2	6,300,694	14.2	5,564,581	12.2
Air Force	8,521,344	23.1	10,331,800	26.1	8,496,290	20.9	7,058,944	16.9	7,597,738	16.7
Defense Logistics Agency	1,679	*	9,532	0.1	16,058	0.2	11,412	0.1	16,522	0.1
Civil Functions	3,176	0.2	3,882	0.2	2,019	0.1	2,024	0.1	1,352	*
Other Defense Agencies	1,385,921	49.1	627,993	26.8	934,506	25.3	993,110	24.8	915,189	26.5
SMALL BUSINESS FIRMS	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6
Army	400,324	7.8	425,352	6.6	445,496	5.9	363,852	4.8	323,785	4.2
Navy	435,721	5.7	416,125	5.1	349,305	4.5	303,750	4.1	282,593	4.0
Air Force	471,549	10.3	457,490	8.9	474,427	8.8	403,463	8.3	400,629	8.5
Defense Logistics Agency	1,585	*	0	0.0	4,877	0.1	1,817	*	14,785	0.3
Civil Functions	2,915	0.4	2,951	0.3	1,585	0.2	1,492	0.2	176	*
Other Defense Agencies	145,416	32.1	144,112	30.6	212,383	27.1	189,563	30.2	185,578	29.8

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1994 - FY 1985 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY '94	FY '93	FY '92	FY '91	FY '90	FY '85	FY '86
TOTAL												
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$21,891,466 220,564 179,731 21,491,171	\$22,374,509 512,009 168,853 21,693,648	\$21,811,684 300,138 170,040 21,341,505	\$20,981,043 212,038 294,980 20,474,025	\$22,404,659 171,345 218,346 22,014,968	15.6 2.0 3.2 18.6	16.2 4.0 2.9 18.2	16.0 3.1 2.9 17.7	13.9 1.8 3.2 15.8	15.5 1.7 3.1 17.3		
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,207,012	2,133,946	2,311,093	2,556,239	2,767,494	66.6	62.0	67.2	70.1	78.4		
BUSINESS FIRMS TOTAL	19,284,159	19,559,701	19,030,412	17,917,786	19,247,474	17.2	16.9	16.2	14.2	15.5		
MAJOR HARD GOODS (SUBTOTAL)	15,030,509	14,873,798	14,429,180	14,021,823	15,876,660	25.4	23.0	21.5	18.9	20.1		
Aircraft	5,722,715	5,026,100	4,966,276	5,086,440	4,325,990	28.4	21.9	16.6	13.1	18.0		
Missile and Space Systems	5,065,292	5,135,358	5,373,425	5,058,186	6,006,387	43.7	42.3	38.7	36.4	35.1		
Ships	323,877	337,188	318,573	576,534	509,663	4.7	4.4	6.3	6.2	4.9		
Tank-Automotive	334,071	422,620	348,232	459,225	361,382	14.0	18.0	12.8	10.6	10.9		
Weapons	279,184	273,486	268,301	315,254	435,052	17.2	22.6	18.9	18.4	23.6		
Ammunition	232,691	320,346	435,989	413,183	682,534	15.9	12.0	13.4	11.6	16.9		
Electronics and Communications Equip.	3,072,759	3,299,100	3,788,284	3,213,001	3,555,852	24.7	23.2	26.6	21.1	19.2		
SERVICES	3,158,889	3,540,745	3,599,552	2,894,155	2,391,165	17.9	20.2	20.8	17.1	16.3		
ALL OTHER (SUBTOTAL)	1,094,761	1,145,158	1,001,680	1,001,808	979,649	3.1	3.4	3.1	2.9	3.3		
Substance	0	837	0	0	350	0.0	*	*	0.0	*		
Textiles, Clothing, and Equipage	9,904	4,709	11,097	8,381	6,491	1.7	0.8	1.7	0.6	0.9		
Fuels and Lubricants	4,145	4,075	3,696	2,957	2,817	0.1	0.1	0.1	0.1	0.1		
Miscellaneous Hard Goods	1,019,055	1,061,530	915,085	916,072	895,523	15.1	14.2	12.3	12.0	12.7		
Construction	491	0	75	1,615	83	0.0	0.0	*	0.6	*		
All Actions of \$25,000 or Less	61,166	74,007	71,490	72,753	74,385	0.5	0.6	0.6	0.6	0.7		
TOTAL												
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$23,260,820 1,032,050 192,227 22,036,543	\$22,601,857 166,028 167,745 22,267,884	\$21,867,373 150,594 200,688 21,516,091	\$19,866,651 118,810 181,611 19,566,230	\$18,995,920 132,146 124,536 18,739,138	16.7 10.8 3.0 17.9	14.9 1.9 2.1 16.6	14.0 1.7 2.3 15.5	12.5 1.2 2.0 14.0	11.6 1.1 1.4 13.1		
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,587,893	2,747,010	2,709,218	2,616,458	2,462,973	79.1	79.2	77.5	77.7	78.7		
BUSINESS FIRMS TOTAL	19,448,650	19,520,874	18,806,873	16,949,772	16,276,165	16.2	14.9	13.9	12.4	11.7		
MAJOR HARD GOODS (SUBTOTAL)	16,215,151	17,087,446	16,622,698	15,179,229	14,600,815	20.3	19.9	17.9	16.4	14.9		
Aircraft	3,858,514	5,014,545	3,525,937	3,116,087	2,268,048	16.0	20.1	12.7	9.7	6.6		
Missile and Space Systems	6,152,433	6,822,793	6,928,393	5,905,202	6,129,666	32.8	34.6	35.0	30.5	32.8		
Ships	687,518	522,383	478,206	624,055	674,761	7.2	3.8	4.2	6.6	6.5		
Tank-Automotive	1,014,217	194,114	195,818	170,809	130,344	28.5	4.9	4.0	3.3	2.5		
Weapons	410,338	485,791	580,352	710,535	612,291	27.0	29.1	27.7	30.8	23.4		
Ammunition	701,172	469,185	489,439	385,670	322,892	18.0	11.4	10.7	8.6	6.9		
Electronics and Communications Equip.	3,378,879	3,578,535	4,424,553	4,266,871	4,462,813	18.7	20.2	19.6	21.6	20.3		
SERVICES	2,303,270	1,786,477	1,566,433	1,334,153	1,245,151	19.7	14.9	14.2	12.8	13.6		
ALL OTHER (SUBTOTAL)	930,219	646,951	617,742	436,390	430,199	3.3	2.0	2.0	1.3	1.3		
Substance	50	357	109	0	0	*	*	*	0.0	0.0		
Textiles, Clothing, and Equipage	3,229	4,379	8,341	8,195	11,078	0.4	0.4	0.8	0.8	0.0		
Fuels and Lubricants	2,535	3,453	10,343	8,449	7,714	0.1	0.1	0.3	0.1	0.1		
Miscellaneous Hard Goods	876,517	593,785	555,105	375,886	360,900	12.5	7.7	9.2	6.8	6.6		
Construction	715-	849	849	1,802	4,470	*	*	*	*	0.1		
All Actions of \$25,000 or Less	48,503	44,752	42,995	42,038	42,037	0.6	0.4	0.4	0.4	0.4		

a/ For definitions and coverage, see notes on coverage.

b/ Includes foreign concerns with performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during the first half of FY 1995 and the first half of FY 1994 totaled \$42,246 million and \$45,433 million, respectively. A breakout of these awards is as follows:

	FY 1995		FY 1994	
	Dollars in Millions	Percent	Dollars in Millions	Percent
Total	\$ 42,246	100.0	\$ 45,433	100.0
Competed ^{1/}	30,333	71.8	29,490	64.9
Follow-on	2,193	5.2	4,602	10.1
Not Competed	9,720	23.0	11,341	25.0

^{1/} See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 74.5 percent of the competed post-CICA awards during the first half of FY 1995, compared to 79.5 percent for the first half of FY 1994. Actions of \$25,000 or less accounted for 8.2 percent (8.1 percent for the corresponding time frame last year), and other than full and open competition, 17.3 percent (12.4 percent during the first half of FY 1994).

Solicitation Procedures

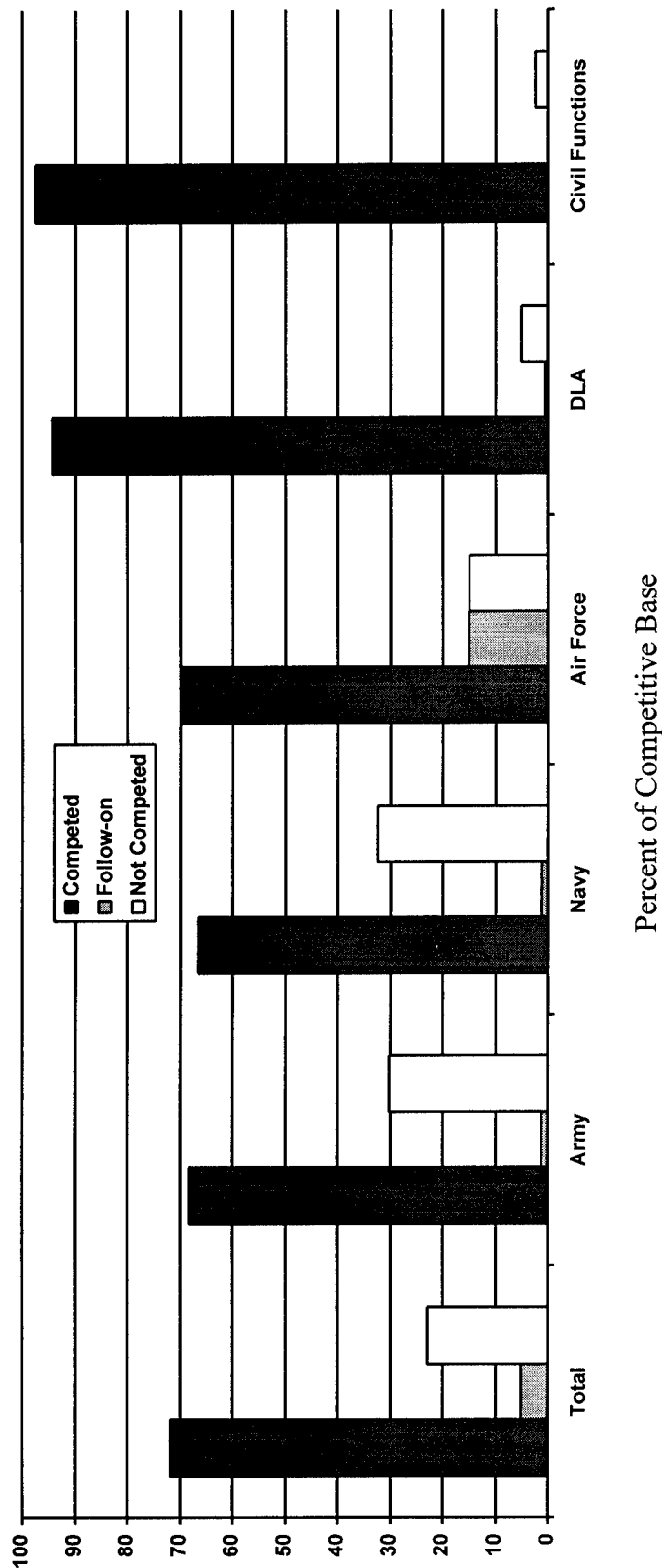
Tables 13 and 14, pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during the first half of both FY 1995 and FY 1994. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures referenced in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1995 amounted to \$50.3 billion, a decrease of \$1.4 billion from the first half FY 1994 amount. Of the first half FY 1995 total, \$8.5 billion (16.9 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$1.1 billion, or 2.1 percent, while \$40.8 billion, or 81.0 percent, were awarded pursuant to CICA procedures. Within the Post-CICA categories, the "Full & Open Competition" category accounted for \$22.2 billion, or 54.5 percent, and the "Other Than Full & Open Competition" category accounted for \$18.5 billion, or 45.5 percent. Similar data are also depicted by DoD Component in this table. Table 14 shows a total of 4,268,874 procurement actions during the first half of FY 1995. This is an increase from the 3,410,312 reported during the first half of FY 1993. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for the first half of FY 1995

Chart IV

Percent Distribution of DoD Awards by Extent of Competed Procurement,
According to Defense Component: First Half Fiscal Year 1995



Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$50,339,119		\$51,784,074		\$12,607,326		\$12,631,171		\$13,806,363		\$13,806,363		\$13,806,363		\$16,082,047		\$16,082,047	
INTRA-AGENCY/FMS C/	\$3,173,809		\$3,273,523		\$689,966		\$1,135,723		\$732,999		\$732,999		\$732,999		\$505,625		\$505,625	
TOTAL, EXCEPT INTRA/FMS	\$47,165,310		\$48,510,551		\$11,917,361		\$11,495,448		\$13,073,364		\$13,073,364		\$13,073,364		\$15,576,422		\$15,576,422	
EXCLUSIONS D/	\$4,919,526		\$3,077,291		\$806,953		\$932,837		\$815,304		\$815,304		\$815,304		\$697,689		\$697,689	
TOTAL EXCEPT EXCLUSIONS	\$42,245,784	100.0	\$45,433,260	100.0	\$11,110,397	100.0	\$10,562,611	100.0	\$12,258,060	100.0	\$12,258,060	100.0	\$12,258,060	100.0	\$14,878,734	100.0	\$14,878,734	100.0
COMPETED E/	\$30,332,891	71.8	\$29,489,599	64.9	\$7,604,472	68.4	\$7,314,579	69.2	\$8,147,937	66.5	\$8,147,937	66.5	\$8,147,937	66.5	\$7,899,685	53.1	\$7,899,685	53.1
FOLLOW-ON	\$2,193,270	5.2	\$4,602,390	10.1	\$145,207	1.3	\$154,276	1.5	\$144,564	1.2	\$144,564	1.2	\$144,564	1.2	\$1,357,796	9.1	\$1,357,796	9.1
NOT COMPETED	\$9,719,623	23.0	\$11,341,272	25.0	\$3,360,719	30.2	\$3,093,756	29.3	\$3,965,559	32.4	\$3,965,559	32.4	\$3,965,559	32.4	\$5,621,253	37.8	\$5,621,253	37.8

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$14,514,410		\$16,372,215		\$3,859,828		\$3,955,262		\$1,197,343		\$1,197,343		\$1,197,343		\$950,422		\$950,422	
INTRA-AGENCY/FMS C/	\$1,669,226		\$1,554,380		\$69,509		\$72,351		\$1,856		\$1,856		\$1,856		\$2,563		\$2,563	
TOTAL, EXCEPT INTRA/FMS	\$12,845,185		\$14,817,835		\$3,790,319		\$3,882,911		\$1,195,487		\$1,195,487		\$1,195,487		\$947,859		\$947,859	
EXCLUSIONS D/	\$562,971		\$577,137		\$567,089		\$503,048		\$85,420		\$85,420		\$85,420		\$75,661		\$75,661	
TOTAL, EXCEPT EXCLUSIONS	\$12,282,213	100.0	\$14,240,697	100.0	\$3,223,229	100.0	\$3,379,863	100.0	\$1,110,067	100.0	\$1,110,067	100.0	\$1,110,067	100.0	\$872,198	100.0	\$872,198	100.0
COMPETED E/	\$8,584,219	69.9	\$8,953,177	62.9	\$3,043,196	94.4	\$3,260,471	96.5	\$1,081,807	97.5	\$1,081,807	97.5	\$1,081,807	97.5	\$860,622	98.7	\$860,622	98.7
FOLLOW-ON	\$1,851,711	15.1	\$3,038,966	21.3	\$15,173	0.5	\$2,345	0.1	\$111	*	\$111	*	\$111	*	\$82	*	\$82	*
NOT COMPETED	\$1,846,283	15.0	\$2,248,554	15.8	\$164,860	5.1	\$117,047	3.5	\$28,149	2.5	\$28,149	2.5	\$28,149	2.5	\$11,495	1.3	\$11,495	1.3

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.

D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.

E/ Includes Federal Schedule awards.

* Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	4,268,874		3,410,312		676,207		840,459		835,353		775,282		835,353		775,282		835,353	
INTRA-AGENCY/FMS C/	34,176		30,434		4,019		4,790		5,859		4,801		5,859		4,801		5,859	
TOTAL, EXCEPT INTRA/FMS	4,234,698		3,379,878		672,188		835,669		829,494		770,481		829,494		770,481		829,494	
EXCLUSIONS D/	2,576,281		1,563,558		399,230		441,464		454,569		441,698		454,569		441,698		454,569	
TOTAL, EXCEPT EXCLUSIONS	1,658,417	100.0	1,816,320	100.0	272,958	100.0	394,205	100.0	374,925	100.0	328,783	100.0	374,925	100.0	328,783	100.0	374,925	100.0
COMPETED E/ FOLLOW-ON	1,513,511	91.3	1,661,050	91.5	245,018	89.8	383,201	92.1	314,730	83.9	266,731	81.1	314,730	83.9	266,731	81.1	314,730	83.9
NOT COMPETED	143,587	8.7	153,996	8.5	27,804	10.2	30,954	7.9	60,006	16.0	61,900	18.8	60,006	16.0	61,900	18.8	60,006	16.0

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	860,689		1,034,341		649,434		564,622		164,997		179,084		164,997		179,084		164,997	
INTRA-AGENCY/FMS C/	2,403		3,156		21,271		16,860		457		803		457		803		457	
TOTAL, EXCEPT INTRA/FMS	858,286		1,031,185		628,163		547,762		164,540		178,281		164,540		178,281		164,540	
EXCLUSIONS D/	194,980		208,489		440,377		366,559		99,274		102,401		99,274		102,401		99,274	
TOTAL, EXCEPT EXCLUSIONS	663,306	100.0	822,696	100.0	187,786	100.0	181,203	100.0	65,266	100.0	75,880	100.0	65,266	100.0	75,880	100.0	65,266	100.0
COMPETED E/ FOLLOW-ON	648,037	97.7	801,721	97.5	176,179	93.8	171,513	94.7	44,980	68.9	49,857	65.7	44,980	68.9	49,857	65.7	44,980	68.9
NOT COMPETED	845	0.1	1,010	0.1	105	0.1	17	*	3	*	1	*	3	*	1	*	3	*
	14,424	2.2	19,965	2.4	11,502	6.1	9,673	5.3	20,283	31.1	26,022	34.3	20,283	31.1	26,022	34.3	20,283	31.1

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS ^{B/}		ADJUSTED TOTAL	
	Oct 94-Mar 95	Oct 93-Mar 94	Oct 94-Mar 95	Oct 93-Mar 94	Oct 94-Mar 95	Oct 93-Mar 94
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$50,339,119	\$51,784,074	\$8,093,335	\$6,350,814	\$42,245,784	\$45,433,260
INTRA-AGENCY/FMS C/	3,173,809	3,273,523	3,173,809	3,273,523	0	0
TOTAL PRE-CICA AWARDS	1,056,828	1,246,868	244,903	272,501	811,725	974,367
TOTAL POST-CICA AWARDS	46,108,582	47,263,684	4,674,623	2,804,790	41,434,059	44,458,893
Actions of \$25,000 or less	5,329,080	3,637,614	2,518,843	937,122	2,810,237	2,700,492
Full & Open Competition D/	22,243,017	23,326,119	0	0	22,243,017	23,326,119
Sealed Bids	2,416,604	2,272,228	0	0	2,416,604	2,272,228
Competitive Proposal	15,131,527	16,814,755	0	0	15,131,527	16,814,755
Combination	113,394	112,636	0	0	113,394	112,636
Architect-Engineer	568,722	607,823	0	0	568,722	607,823
Basic Research	522,405	373,097	0	0	522,405	373,097
Multiple Award Schedule	309,598	375,013	0	0	309,598	375,013
Alternate Source -	810,797	276,007	0	0	810,797	276,007
Reduced Cost	3,819	0	0	0	3,819	0
Mobilization	801,847	268,549	0	0	801,847	268,549
Eng/R&D Capability	5,130	7,458	0	0	5,130	7,458
Set Aside	2,369,970	2,494,560	0	0	2,369,970	2,494,560
O/T Full & Open Competition	18,536,585	20,296,354	2,155,780	1,867,254	16,380,805	18,429,100
Only One Source	12,338,076	15,359,520	128,179	141,077	12,209,897	15,218,443
Unique Source	4,688,584	7,069,047	0	0	4,688,584	7,069,047
Follow-on	1,683,089	2,411,772	0	0	1,683,089	2,411,772
Unsolicted Res Prop	49,551	32,811	0	0	49,551	32,811
Patent/Data Rights	128,179	93,680	0	0	128,179	93,680
Utilities	0	141,077	128,179	141,077	0	0
Standardization	0	1,210	0	0	0	1,210
Other	5,764,040	5,609,922	0	0	5,764,040	5,609,922
Urgency	990,794	853,285	0	0	990,794	853,285
Mobilization	2,215,413	1,245,456	0	0	2,215,413	1,245,456
Essential R&D Capability	805,180	400,416	0	0	805,180	400,416
International Agreement	250,441	186,687	250,441	186,687	0	0
Authorized by Statute E/	1,063,918	1,068,206	1,046,367	1,067,345	17,551	861
Authorized Resale	730,793	472,145	730,793	472,145	0	0
National Security	141,970	710,482	0	0	141,970	710,482
Public Interest	0	156	0	0	0	156
Otherwise Auth by Statute	0	3,597	0	415	0	3,182

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, FMS, and actions with another Federal Agency.
C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.
D/ Includes Federal Schedule awards.
E/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure, FY 1995 - FY 1994
According to Extent of Competed Procurement: FY 1995 - FY 1994

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPLETED				FOLLOW ON				NOT COMPETED			
	Oct 94-Mar 95		Oct 93-Mar 94	Oct 94-Mar 95		Oct 93-Mar 94	Oct 94-Mar 95	Oct 94-Mar 95		Oct 93-Mar 94	Oct 94-Mar 95	Oct 94-Mar 95		Oct 93-Mar 94	Oct 94-Mar 95
	Amount	%	Amount	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
TOTAL	\$42,245,784		\$45,433,260	\$30,332,891		\$29,489,599		\$2,193,270		\$4,602,390		\$9,719,623		\$11,341,272	
INTRA-AGENCY/FMS C/	0		0	0		0		0		0		0		0	
TOTAL PRE-CICA AWARDS	811,725		974,367	463,556		150,820		298,264		728,299		49,905		95,249	
TOTAL POST-CICA AWARDS	41,434,059		44,458,893	29,869,335	100.0	29,338,779	100.0	1,895,005	100.0	3,874,091	100.0	9,669,718	100.0	11,246,023	100.0
Actions of \$25,000 or less	2,810,237		2,700,492	2,450,880	8.2	2,382,553	8.1	0	0.0	0	0.0	359,356	3.7	317,939	2.8
Full & Open Competition D/	22,243,017		23,326,119	22,243,017	74.5	23,326,119	79.5	0	0.0	0	0.0	0	0.0	0	0.0
Sealed Bids	2,416,804		2,272,228	2,416,804	8.1	2,372,228	7.7	0	0.0	0	0.0	0	0.0	0	0.0
Competitive Proposal	15,131,527		16,814,755	15,131,527	50.7	16,814,755	57.3	0	0.0	0	0.0	0	0.0	0	0.0
Combination	113,394		112,636	113,394	0.4	112,636	0.4	0	0.0	0	0.0	0	0.0	0	0.0
Architect-Engineer	568,722		507,823	568,722	1.9	607,823	2.1	0	0.0	0	0.0	0	0.0	0	0.0
Basic Research	522,405		373,097	522,405	1.7	373,097	1.3	0	0.0	0	0.0	0	0.0	0	0.0
Multiple Award Schedule	309,598		375,013	309,598	1.0	375,013	1.3	0	0.0	0	0.0	0	0.0	0	0.0
Alternate Source -	810,797		276,007	810,797	2.7	276,007	0.9	0	0.0	0	0.0	0	0.0	0	0.0
Reduced Cost	3,819		0	3,819	*	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Mobilization	801,847		268,549	801,847	2.7	268,549	0.9	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	5,130		7,458	5,130	*	7,458	*	0	0.0	0	0.0	0	0.0	0	0.0
Set Aside	2,369,970		2,494,560	2,369,970	7.9	2,494,560	8.5	0	0.0	0	0.0	0	0.0	0	0.0
O/T Full & Open Competition	16,380,805		18,429,100	5,175,438	17.3	3,629,449	12.4	1,895,005	100.0	3,874,091	100.0	9,310,362	96.3	10,925,560	97.2
Only One Source	12,209,897		15,218,443	3,505,043	11.1	2,557,138	8.6	1,492,558	78.8	3,624,347	93.6	7,412,959	76.7	9,066,959	80.6
Unique Source	4,688,584		7,069,047	336,207	1.1	186,535	0.7	224,557	11.9	1,176,063	30.4	4,127,780	42.7	5,694,469	50.6
Follow-on	1,683,089		2,411,772	387,313	1.3	59,525	0.2	977,850	51.6	1,940,857	50.1	317,926	3.3	411,390	3.7
Unsolicted Res Prop	24,633		32,811	0	0.0	440	*	0	0.0	69,579	1.8	24,633	0.3	32,372	0.3
Patent/Data Rights	49,551		93,680	955	*	735	*	37,557	2.0	0	0.0	11,038	0.1	23,365	0.2
Utilities	0		0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Standardization	0		1,210	0	0.0	1,210	*	0	0.0	0	0.0	0	0.0	0	0.0
Other	5,764,040		5,609,922	2,580,568	8.6	2,266,712	7.7	252,554	13.3	437,848	11.3	2,930,918	30.3	2,905,362	25.8
Urgency	990,794		853,285	232,569	0.8	242,401	0.8	337,116	17.8	199,454	5.1	421,109	4.4	411,430	3.7
Mobilization	2,215,413		1,245,456	1,568,160	5.3	749,094	2.6	14,367	0.8	43,253	1.1	632,886	6.5	453,109	4.0
Essential R&D Capability	805,180		400,416	92	*	1,998	*	46,968	2.5	240	*	758,121	7.8	398,178	3.5
International Agreement	0		0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Authorized by Statute E/	17,551		861	2,314	*	54-	*	0	0.0	0	0.0	15,237	0.2	915	*
Authorized Resale	0		0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
National Security	141,970		710,482	67,260	0.2	108,872	0.4	3,996	0.2	6,797	0.2	70,714	0.7	594,813	5.3
Public Interest	0		156	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	156	*
Otherwise Auth by Statute	0		3,182	0	0.0	657	*	0	0.0	0	0.0	0	0.0	2,525	*

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/				ARMY				NAVY			
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	50,339,119	100.0	51,784,074	100.0	12,607,326	100.0	12,631,171	100.0	13,806,363	100.0	16,082,047	100.0
INTERAGENCY/FMS C/	3,173,809	6.3	3,273,523	6.3	689,966	5.5	1,135,723	9.0	732,999	5.3	505,625	3.1
Actions of \$25,000 or Less	5,329,080	10.6	3,637,614	7.0	724,017	5.7	839,909	6.6	1,126,132	8.2	990,801	6.2
Actions(Except FMS)Over \$25,000	41,836,230	83.1	44,872,937	86.7	11,193,344	88.8	10,655,539	84.4	11,947,232	86.5	14,585,621	90.7
PRE-CICA Actions	1,056,628	2.1	1,246,868	2.4	81,706	0.6	120,518	1.0	4,396	*	2,730	*
POST-CICA Actions	40,779,502	81.0	43,626,070	84.2	11,111,638	88.1	10,535,021	83.4	11,942,836	86.5	14,582,892	90.7
Full & Open Competition D/	22,243,017	44.5	23,326,119	45.5	6,162,859	55.5	6,086,023	57.8	6,414,618	53.7	6,926,187	47.5
Sealed Bids	2,416,604	5.9	2,272,228	5.2	1,019,813	9.2	871,229	8.3	455,817	3.8	538,979	3.7
Competitive Proposal	15,131,527	37.1	16,814,755	38.5	3,907,747	35.2	4,157,936	39.5	4,064,070	34.0	4,843,736	33.2
Combination	113,394	0.3	112,636	0.3	5,318	*	7,587	0.1	54,135	0.5	49,820	0.3
Architect-Engineer	568,722	1.4	567,823	1.4	168,003	1.5	161,907	1.5	257,527	2.2	358,521	2.5
Basic Research	522,405	1.3	373,037	0.9	131,074	1.2	168,544	0.7	108,450	0.9	82,310	0.6
Multiple Award Schedule	309,598	0.8	375,013	0.9	55,108	0.5	71,190	0.7	118,941	1.0	168,182	1.2
Alternate Source -	810,797	2.0	276,007	0.6	1,569	*	1,339	*	804,299	6.7	268,365	1.8
Reduced Cost	3,819	*	268,549	0.6	1,339	0.0	185	*	2,452	*	268,365	1.8
Mobilization	801,847	2.0	7,458	*	230	0.0	1,155	*	801,847	6.7	0	0.0
Eng/R&D Capability	5,130	*	7,458	*	230	0.0	1,155	*	0	0.0	0	0.0
Set Aside	2,359,970	5.8	2,494,560	5.7	864,027	7.8	746,292	7.1	551,370	4.6	616,275	4.2
O/T Full & Open Competition	18,536,585	45.5	20,296,354	46.5	4,948,378	44.5	4,448,997	42.2	5,528,218	46.3	7,656,705	52.5
Only One Source	12,338,076	30.3	15,359,520	35.2	3,342,831	30.1	2,971,181	28.2	3,619,999	30.3	6,643,698	45.6
Unique Source	4,688,584	11.5	7,069,047	16.2	1,471,952	13.2	1,100,247	10.4	2,377,388	19.9	5,144,977	35.3
Follow-on	1,683,089	4.1	2,411,772	5.5	366,999	3.3	196,450	1.9	84,374	0.7	362,086	2.5
Unsolicted Res Prop	24,633	0.1	32,811	0.1	5,081	*	3,396	0.1	10,914	0.1	18,456	0.1
Patent/Data Rights	49,551	0.1	93,680	0.2	7,912	0.1	8,845	0.1	412	0.0	3,258	*
Utilities	128,179	0.3	141,077	0.3	90,285	0.8	110,522	1.0	0	0.0	0	0.0
Standardization	0	0.0	1,210	*	0	0.0	1,210	0.0	0	0.0	0	0.0
Other	5,764,040	14.1	5,605,922	12.9	1,400,602	12.6	1,551,011	14.7	1,146,912	9.6	1,114,664	7.6
Urgency	990,794	2.4	853,285	2.0	233,262	2.1	237,644	2.3	181,298	1.5	232,267	1.6
Mobilization	2,215,413	5.4	1,245,456	2.9	682,017	6.1	517,087	4.9	1,013,406	8.5	223,522	1.5
Essential R&D Capability	805,180	2.0	400,416	0.9	215,968	1.9	179,538	1.7	173,638	1.5	102,563	0.7
International Agreement	250,441	0.6	185,687	0.4	34,077	0.3	76,491	0.7	210,704	1.8	104,136	0.7
Authorized by Statute E/	1,063,918	2.6	1,068,206	2.4	359,956	3.2	361,221	3.4	325,372	2.7	343,149	2.4
Authorized Resale	730,793	1.8	472,145	1.1	0	0.0	81	*	0	0.0	27	*
National Security	141,970	0.3	710,482	1.6	80,866	0.7	105,755	1.0	3,801	*	7,188	*
Public Interest	0	0.0	156	*	0	0.0	0	0.0	0	0.0	156	*
Otherwise Auth by Statute	0	0.0	3,597	*	0	0.0	0	0.0	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94		Oct 94-Mar 95		Oct 93-Mar 94	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	14,514,410	100.0	15,372,215	100.0	3,859,828	100.0	3,955,262	100.0	1,197,343	100.0	950,422	100.0
INTERAGENCY/FMS C/	1,669,226	11.5	1,554,380	9.5	69,509	1.8	72,351	1.8	1,856	0.2	2,563	0.3
Actions of \$25,000 or Less	732,160	5.0	888,020	5.4	910,790	23.6	751,000	19.0	134,141	11.2	129,840	13.7
Actions(Except FMS)Over \$25,000	12,113,024	83.5	13,929,815	85.1	2,879,529	74.6	3,131,911	79.2	1,061,346	88.6	818,020	85.1
PRE-CICA Actions	969,776	6.7	1,123,667	6.9	0	0.0			750	0.1	51	*
POST-CICA Actions	11,143,249	76.8	12,806,148	78.2	2,879,529	74.6	3,131,911	79.2	1,060,596	88.6	817,968	86.1
Full & Open Competition D/	4,752,298	42.6	5,704,076	44.5	2,248,344	78.1	2,692,827	86.0	956,167	90.2	742,862	90.8
Sealed Bids	236,753	2.2	311,956	2.4	2,147,373	55.1	48,879	1.6	542,615	51.2	493,626	60.3
Competitive Proposal	3,521,551	31.6	4,386,520	34.3	1,878,312	65.2	2,268,149	72.4	215,297	20.3	90,155	11.0
Combination	11,273	0.1	26,332	0.2	0	0.0	238	*	30,572	2.9	25,738	3.1
Architect-Engineer	67,205	0.6	37,151	0.3	0	0.0			75,901	7.2	50,207	6.1
Basic Research	238,107	2.1	181,436	1.4	3,164	0.1			75,247	*	333	*
Multiple Award Schedule	97,987	0.9	122,034	1.0	7,122	0.2	4,773	0.2	5,189	0.5	4,477	0.5
Alternate Source -	0	0.0	50	*	0	0.0			0	0.0		
Reduced Cost	0	0.0	0	0.0	0	0.0			0	0.0		
Mobilization	0	0.0	0	0.0	0	0.0			0	0.0		
Eng/R&D Capability	0	0.0	50	*	0	0.0			0	0.0		
Set Aside	576,452	5.2	633,517	4.9	211,821	7.4	370,787	11.8	86,346	8.1	78,326	9.6
O/T Full & Open Competition	6,390,951	57.4	7,098,475	55.4	631,185	21.9	439,084	14.0	104,428	9.8	75,106	9.2
Only One Source	4,855,851	43.6	5,382,911	42.0	191,365	6.6	95,362	3.1	14,644	1.4	11,075	1.4
Unique Source	581,222	5.2	641,265	5.0	57,848	2.0	35,347	1.1	9,962	0.9	7,619	0.9
Follow-on	1,179,524	10.6	1,809,781	14.1	224	*	35	*	196	*	82	*
Unsolicited Res Prop	1,672	*	2,003	0.6	0	0.0			63	*		
Patent/Data Rights	38,854	0.3	72,068	0.5	0	0.0			547	0.1	235	*
Utilities	35,622	0.3	28,952	0.2	1,726	0.1	1,591	0.1	0	0.0		
Standardization	0	0.0	0	0.0	0	0.0			3,877	0.4	3,140	0.4
Other	3,018,957	27.1	2,828,842	22.1	131,768	4.6	59,389	1.9	42,951	4.0	25,705	3.1
Urgency	392,759	3.5	272,873	2.1	100,874	3.5	60,887	1.9				
Mobilization	466,105	4.2	491,979	3.8	53,854	1.9	12,869	0.4	0	0.0		
Essential R&D Capability	415,574	3.7	117,370	0.9	0	0.0	628	*	0	0.0		
International Agreement	5,468	*	6,069	*	91	*	8-	*	0	0.0		
Authorized by Statute E/	228,272	2.0	238,691	1.9	45,921	1.6	20,222	0.6	46,833	4.4	38,326	4.7
Authorized Resale	158	*	515	*	239,079	8.3	248,125	7.9	0	0.0		
National Security	26,763	0.2	588,067	4.6	0	0.0			0	0.0		
Public Interest	0	0.0	0	0.0	0	0.0			0	0.0		
Otherwise Auth by Statute	0	0.0	3,597	*	0	0.0			0	0.0		

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Kind of Contracting Action: FY 1995 - FY 1994 ^{A/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK						DELIVERY ORDERS						MODIFICATIONS					
	Oct 94-Mar 95			Oct 93-Mar 94			Oct 94-Mar 95			Oct 93-Mar 94			Oct 94-Mar 95			Oct 93-Mar 94			Oct 94-Mar 95			Oct 93-Mar 94		
	Actions	%	%	Actions	%	%	Actions	%	%	Actions	%	%	Actions	%	%	Actions	%	%	Actions	%	%	Actions	%	%
TOTAL	4268874	100.0		3410312	100.0		0						0						0					
INTERAGENCY/FMS B/	34176	0.8		30434	0.9		757			805			995			960			440			599		
Actions of \$25,000 or Less	4155771	97.4		3301250	96.8		0						0						0					
Actions(Except FMS)Over \$25,000	78927	1.8		78628	2.3		21376			21896			36217			33845			21334			22887		
PRE-CICA Actions	933	*		1268	*		90			90			660			877			183			301		
POST-CICA Actions	77994	1.8	100.0	77360	2.3	100.0	21286	100.0		21806	100.0		35557	100.0		32968	100.0		21151	100.0		22586	100.0	
Full & Open Competition C/	51138	65.6		52664	68.1		13889	65.2		15013	68.8		21930	61.7		21433	65.0		15319	72.4		16218	71.8	
Sealed Bids	5678	7.3		6472	8.4		2403	11.3		2912	13.4		1327	3.7		1365	4.1		1948	9.2		2195	9.7	
Competitive Proposal	27426	35.2		27679	35.8		6877	32.3		7235	33.2		12411	34.9		11710	35.5		8138	38.5		8734	38.7	
Combination	131	0.2		189	0.2		50	0.2		60	0.3		35	0.1		42	0.2		96	0.2		87	0.2	
Architect-Engineer	2837	3.6		2954	3.8		383	1.8		516	2.4		1593	4.5		1571	4.8		881	4.1		867	3.8	
Basic Research	1443	1.9		1250	1.6		335	1.6		254	1.2		3120	9.0		3505	10.6		1088	5.1		990	4.4	
Multiple Award Schedule	3206	4.1		3523	4.6		11	0.1		7	*								11	0.1		11	*	
Alternate Source -	146	0.2		221	0.3		10	*		15	0.1		3	*		7	*		133	0.6		199	0.9	
Reduced Cost	4	*					1	*					2	*					1	*				
Mobilization	135	0.2		216	0.3		9	0.0		15	0.1		0	0.0		7	*		126	0.6		194	0.9	
Eng/R&D Capability	7	*		5	*		0	0.0					1	*					6	*		5	*	
Set Aside	10271	13.2		10376	13.4		3820	17.9		4014	18.4		3357	9.4		3227	9.8		3094	14.6		3135	13.9	
O/T Full & Open Competition	26856	34.4		24685	31.9		7397	34.8		6788	31.1		13627	38.3		11531	35.0		5832	27.6		6366	28.2	
Only One Source	12015	15.4		11044	14.3		4238	19.9		3685	16.9		4646	13.1		4084	12.4		3131	14.8		3275	14.5	
Unique Source	5800	7.4		5610	7.3		1865	8.8		1782	8.2		2551	7.2		2331	7.1		1384	6.5		1497	6.6	
Follow-on	609	0.8		604	0.8		176	0.8		162	0.7		82	0.2		67	0.2		351	1.7		375	1.7	
Unsolicited Res Prop	71	0.1		71	0.1		19	0.1		21	0.1		1	*					51	0.2		50	0.2	
Patent/Data Rights	233	0.3		294	0.4		71	0.3		74	0.3		102	0.3		161	0.5		60	0.3		59	0.3	
Utilities	569	0.7		613	0.8		9	*		45	0.2		523	1.5		542	1.6		37	0.2		26	0.1	
Standardization	0	0.0		1	*		0	0.0					0	0.0					0	0.0		1	*	
Other	4733	6.1		3851	5.0		2098	9.9		1501	7.3		1387	3.9		983	3.0		1248	5.9		1267	5.6	
Urgency	2280	2.9		2111	2.7		1469	6.9		1310	6.0		392	1.1		386	1.2		419	2.0		415	1.8	
Mobilization	1231	1.6		1322	1.7		110	0.5		87	0.4		574	1.6		618	1.9		547	2.6		617	2.7	
Essential R&D Capability	168	0.2		107	0.1		13	0.1		18	0.1		48	0.1		15	*		107	0.5		74	0.3	
International Agreement	83	0.1		187	0.2		23	0.1		32	0.1		8	*		84	0.3		52	0.2		71	0.3	
Authorized by Statute D/	4823	6.2		4319	5.6		1472	6.9		1470	6.7		1929	5.4		1447	4.4		1422	6.7		1402	6.2	
Authorized Resale	6001	7.7		4798	6.2		1	*		6	*		5972	16.8		4721	14.3		28	0.1		71	0.3	
National Security	255	0.3		796	1.0		71	0.3		179	0.8		58	0.2		176	0.5		126	0.6		441	2.0	
Public Interest	0	0.0		1	*		0	0.0		1	*		0	0.0					0	0.0				
Otherwise Auth by Statute	0	0.0		11	*		0	0.0		5	*		0	0.0		4	*		0	0.0		2	*	

A/ For definitions and coverage, see notes on coverage.
 B/ Includes pre-CICA GSA Schedules and actions with another Federal Agency.
 C/ Includes Federal Schedule awards.
 D/ Includes Post-CICA 8(a) program.
 * less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, page 51, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for the first half of FY 1995 and the first half of FY 1994. Data are shown by type of contract pricing provision, according to Defense Component. During the first half of FY 1995, awards over \$25,000 (excluding intragovernmental awards) totaled \$41,471 million, of which \$24,570 million, or 59.2 percent, were awarded under fixed price procedures and \$15,202 million, or 36.7 percent, under cost reimbursement procedures. Other types (i.e., time and materials and labor hours) accounted for \$1,699 million, or 4.1 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 15.5 percent of the total contract awards over \$25,000 during the first half of FY 1995. The use of incentive contracts (both fixed price and cost-type combined) decreased from 18.9 percent of total contract dollars in the first half of

FY 1994 to 12.7 percent in the first half of FY 1995. The use of firm fixed-price contracts increased from 41.9 percent to 45.4 percent.

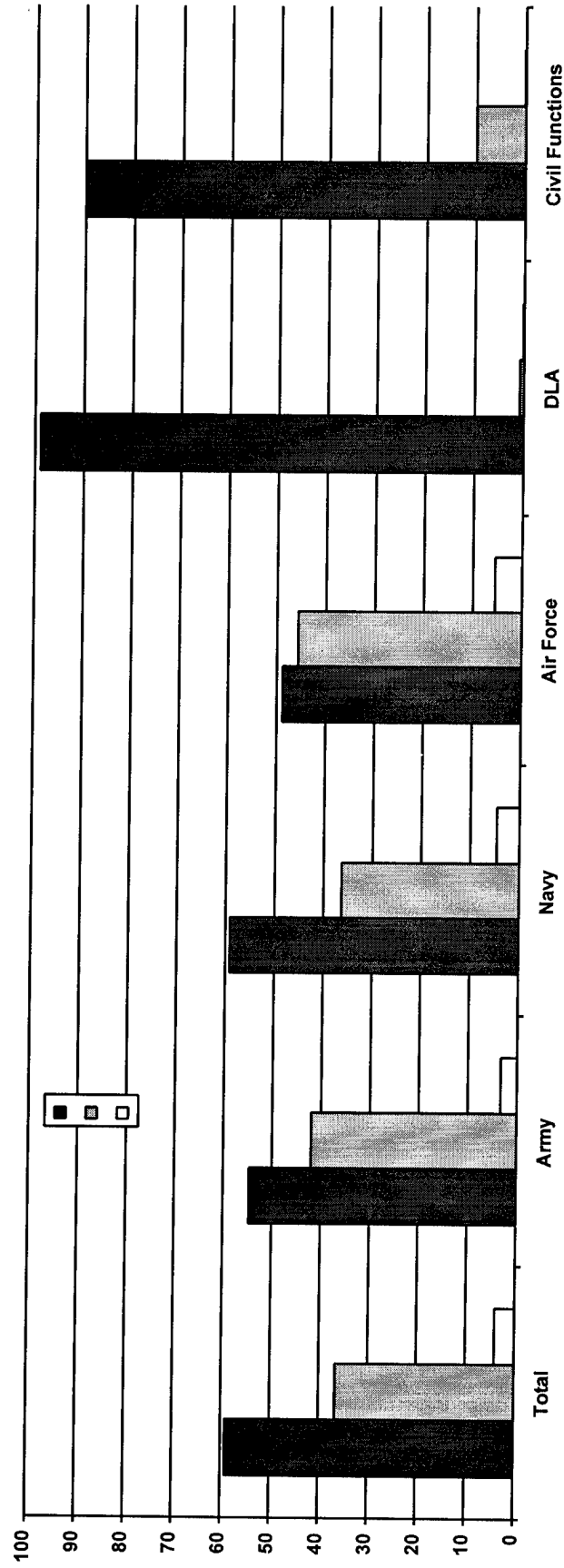
The total of 74,653 contract actions over \$25,000 for the first half of FY 1995, Table 16, includes 21,376 original contract actions and modifications calling for additional work, and 53,277 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 2.4 percent, and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 2.2 percent. Table 17, page 55, provides annual data for FY 1985 through FY 1994, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for the first half of FY 1995.

Chart V

Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: First Half Fiscal Year 1995

Percent of Total Procurement*



* Intragovernmental actions and actions \$25,000 or less are excluded.

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$50,339,119		\$51,784,074		\$12,607,326		\$12,631,171		\$13,806,363		\$16,082,047	
INTERAGENCY/FMS	3,911,606		4,086,515		859,525		1,331,059		1,004,226		815,614	
ACTIONS \$25,000 OR LESS	4,956,695		3,239,405		630,513		728,147		1,005,510		874,631	
ACTIONS OVER \$25,000	41,470,818	100.0	44,458,155	100.0	11,107,188	100.0	10,571,965	100.0	11,796,627	100.0	14,391,802	100.0
FIXED PRICE TYPE	24,569,670	59.2	26,713,166	60.1	6,076,681	54.7	5,967,527	56.4	6,971,962	59.1	7,696,556	53.5
FIRM	18,812,724	45.4	18,615,164	41.9	5,949,448	53.6	5,284,311	50.0	5,016,811	42.5	5,541,568	38.5
REDETERMINABLE	49,251	0.1	273,435	0.6	25,332	0.2	26,767	0.3	4,515	*	12,306	0.1
INCENTIVE	3,651,358	8.8	4,295,678	9.7	17,369	0.2	57,698	0.5	1,880,320	15.9	1,830,239	12.7
ECONOMIC PRICE ADJUSTMENT	2,056,337	5.0	3,528,888	7.9	84,532	0.8	598,731	5.7	70,315	0.6	312,444	2.2
COST REIMBURSEMENT TYPE	15,202,494	36.7	16,247,775	36.5	4,659,743	42.0	4,282,454	40.5	4,283,331	36.3	6,251,819	43.4
NO FEE	870,083	2.1	609,607	1.4	231,788	2.0	255,546	2.4	83,592	0.7	44,039	0.3
FIXED FEE	6,437,147	15.5	6,426,871	14.5	2,073,368	18.7	1,660,788	15.7	3,014,758	25.6	2,891,782	20.1
INCENTIVE FEE	1,626,523	3.9	4,966,636	9.2	1,060,747	9.7	1,247,214	11.8	219,781	1.9	2,456,270	17.1
AWARD FEE	6,268,741	15.1	5,124,660	11.5	1,277,720	11.5	1,118,916	10.6	965,200	8.2	859,728	6.0
OTHER TYPES	1,698,655	4.1	1,497,214	3.4	370,764	3.3	321,974	3.0	541,334	4.6	443,427	3.1
TIME AND MATERIALS	1,531,085	3.7	1,301,986	2.9	337,739	3.2	300,154	2.8	503,674	4.3	405,203	2.8
LABOR HOURS	167,560	0.4	195,227	0.4	13,025	0.1	21,820	0.2	37,660	0.3	38,224	0.3
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94		OCT 94 - MAR 95		OCT 93 - MAR 94	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$14,514,410		\$16,372,215		\$3,859,828		\$3,955,262		\$1,197,343		\$950,422	
INTERAGENCY/FMS	1,877,480		1,813,258		92,532		91,766		22,344		20,095	
ACTIONS \$25,000 OR LESS	610,012		744,075		897,701		739,302		121,121		118,170	
ACTIONS OVER \$25,000	12,025,918	100.0	13,814,882	100.0	2,869,595	100.0	3,124,195	100.0	1,053,879	100.0	812,157	100.0
FIXED PRICE TYPE	5,870,198	48.8	8,216,965	59.5	2,839,341	98.9	3,103,383	99.3	946,568	89.8	786,666	96.9
FIRM	3,940,152	32.8	5,276,571	38.2	1,301,093	45.3	920,354	29.5	946,203	89.8	785,694	96.7
REDETERMINABLE	14,042	0.1	233,114	1.7	1,779	0.1	1,129	*	197	*	474	0.1
INCENTIVE	1,698,932	14.1	2,407,651	17.4	0	0.0	0	0.0	0	0.0	90	0.1
ECONOMIC PRICE ADJUSTMENT	2,17,071	1.8	299,629	2.2	1,536,469	53.5	2,182,900	69.9	168	*	408	0.1
COST REIMBURSEMENT TYPE	5,499,383	45.7	4,920,963	35.6	23,834	0.8	13,880	0.4	105,286	10.0	25,379	3.1
NO FEE	507,226	4.2	249,124	1.8	8,736	0.3	6,220	0.1	4,488	0.4	3,202	0.4
FIXED FEE	809,704	6.7	1,267,019	9.2	15,097	0.5	9,660	0.3	63,668	6.0	3,917	0.5
INCENTIVE FEE	283,499	2.4	374,121	2.7	0	0.0	0	0.0	12,899	1.2	0	0.0
AWARD FEE	3,898,954	32.4	3,030,699	21.9	0	0.0	0	0.0	24,231	2.3	18,261	2.2
OTHER TYPES	657,338	5.5	676,954	4.9	6,421	0.2	6,931	0.2	2,024	0.2	112	*
TIME AND MATERIALS	544,190	4.5	542,737	3.9	6,421	0.2	6,619	0.2	2,024	0.2	112	*
LABOR HOURS	113,148	0.9	134,218	1.0	0	0.0	312	*	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

* Less than 0.05 percent.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1995 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 94 - MAR 95				OCT 94 - MAR 95				OCT 94 - MAR 95			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,258,874				676,207				835,353			
INTERAGENCY/FMS	242,466				52,931				64,740			
ACTIONS \$25,000 OR LESS	3,929,252				594,951				746,443			
ACTIONS OVER \$25,000	74,653	100.0	21,376	53,277	18,061	100.0	5,074	12,987	22,840	100.0	6,667	16,173
FIXED PRICE TYPE	53,499	71.7	17,966	35,533	12,802	70.9	4,129	8,673	12,442	54.5	5,141	7,301
FIRM	49,583	66.4	16,940	32,643	12,440	68.9	4,093	8,347	11,644	51.0	5,096	6,548
REDETERMINABLE	145	0.2	32	113	36	0.2	11	25	36	0.2	6	30
INCENTIVE	1,185	1.6	130	1,055	16	0.1	1	15	661	2.9	29	632
ECONOMIC PRICE ADJUSTMENT	2,586	3.5	864	1,722	310	1.7	24	286	101	0.4	10	91
COST REIMBURSEMENT TYPE	15,637	20.9	2,626	13,011	3,894	21.6	821	3,073	7,929	34.7	1,068	6,861
NO FEE	1,189	1.6	237	952	406	2.2	59	347	179	0.8	68	111
FIXED FEE	11,930	14.8	1,912	9,118	2,438	13.5	570	1,868	6,329	27.7	907	5,422
INCENTIVE FEE	389	0.5	65	324	233	1.3	29	204	64	0.3	10	54
AWARD FEE	3,029	4.1	412	2,617	817	4.5	163	654	1,357	5.9	83	1,274
OTHER TYPES	5,517	7.4	784	4,733	1,865	7.6	124	1,241	2,469	10.8	458	2,011
TIME AND MATERIALS	4,980	6.7	682	4,298	1,322	7.3	118	1,204	2,262	9.3	386	1,866
LABOR HOURS	537	0.7	102	435	43	0.2	6	37	207	0.9	62	145
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 94 - MAR 95				OCT 94 - MAR 95				OCT 94 - MAR 95			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	860,689				649,434				164,997			
INTERAGENCY/FMS	80,129				36,687				4,718			
ACTIONS \$25,000 OR LESS	766,927				602,306				146,593			
ACTIONS OVER \$25,000	13,595	100.0	3,573	10,022	10,129	100.0	4,284	5,845	3,128	100.0	887	2,241
FIXED PRICE TYPE	9,276	68.2	2,887	6,389	10,000	98.7	4,276	5,724	2,986	95.5	851	2,135
FIRM	8,571	63.0	2,698	5,873	9,043	89.3	3,833	5,210	2,976	95.1	849	2,127
REDETERMINABLE	29	0.2	9	20	16	0.2	1	15	6	0.2	1	5
INCENTIVE	448	3.3	97	351	0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	228	1.7	83	145	941	9.3	442	499	4	0.1	1	3
COST REIMBURSEMENT TYPE	2,883	21.2	517	2,366	108	1.1	7	101	138	4.4	36	102
NO FEE	2,503	3.7	87	2,416	37	0.4	3	34	23	0.7	9	14
FIXED FEE	1,573	11.6	281	1,292	71	0.7	4	67	91	2.6	22	59
INCENTIVE FEE	74	0.5	18	56	0	0.0	0	0	11	0.4	5	6
AWARD FEE	733	5.4	131	602	0	0.0	0	0	23	0.7	0	23
OTHER TYPES	1,436	10.6	169	1,267	21	0.2	1	20	4	0.1	0	4
TIME AND MATERIALS	1,160	8.5	142	1,018	21	0.2	1	20	4	0.1	0	4
LABOR HOURS	276	2.0	27	249	0	0.0	0	0	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1994 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 93 - MAR 94				OCT 93 - MAR 94				OCT 93 - MAR 94			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	3,410,312				840,459				775,282			
INTERAGENCY/FMS	244,778				67,055				61,317			
ACTIONS \$25,000 OR LESS	3,053,371				726,034				690,028			
ACTIONS OVER \$25,000	74,028	100.0	21,896	52,132	17,924	100.0	5,784	12,140	23,785	100.0	7,025	16,760
FIXED PRICE TYPE	52,981	71.6	18,518	34,463	12,841	71.6	4,842	7,999	13,821	58.1	5,550	8,271
FIRM	49,307	66.6	17,779	31,528	12,474	69.6	4,791	7,683	12,947	54.4	5,458	7,489
REDETERMINABLE	105	0.1	32	73	32	0.2	12	20	17	0.1	8	9
INCENTIVE	1,213	1.6	178	1,035	24	0.1	6	18	727	3.1	70	657
ECONOMIC PRICE ADJUSTMENT	2,356	3.2	529	1,827	311	1.7	33	278	130	0.5	14	116
COST REIMBURSEMENT TYPE	15,946	21.5	2,712	13,234	3,701	20.6	833	2,868	7,864	33.1	1,088	6,776
NO FEE	1,262	1.7	216	1,046	414	2.3	83	331	1,466	0.6	50	1,416
FIXED FEE	11,246	15.2	1,952	9,294	2,214	12.4	530	1,684	6,378	26.8	931	5,447
INCENTIVE FEE	454	0.6	69	385	271	1.5	31	240	98	0.4	16	82
AWARD FEE	2,984	4.0	475	2,509	802	4.5	189	613	1,242	5.2	91	1,151
OTHER TYPES	5,101	6.9	666	4,435	1,392	7.7	109	1,273	2,100	8.8	387	1,713
TIME AND MATERIALS	4,422	6.0	526	3,896	1,319	7.4	97	1,222	1,861	7.8	295	1,566
LABOR HOURS	679	0.9	140	539	63	0.4	12	51	239	1.0	92	147

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 93 - MAR 94				OCT 93 - MAR 94				OCT 93 - MAR 94			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	1,034,341				564,622				179,084			
INTERAGENCY/FMS	86,797				22,856				5,844			
ACTIONS \$25,000 OR LESS	931,694				532,359				162,415			
ACTIONS OVER \$25,000	15,814	100.0	4,091	11,723	8,993	100.0	3,525	5,468	2,738	100.0	932	1,806
FIXED PRICE TYPE	10,813	68.4	3,358	7,455	8,894	98.9	3,501	5,393	2,601	95.0	886	1,715
FIRM	10,079	63.7	3,164	6,915	8,060	89.6	3,195	4,865	2,584	94.4	885	1,699
REDETERMINABLE	39	0.2	8	31	3	*	1	2	7	0.3	0	7
INCENTIVE	461	2.9	102	359	0	0.0	0	0	1	*	0	1
ECONOMIC PRICE ADJUSTMENT	234	1.5	84	150	831	9.2	305	526	9	0.3	1	8
COST REIMBURSEMENT TYPE	3,538	22.4	579	2,959	80	0.9	24	56	135	4.9	46	89
NO FEE	616	3.9	65	551	19	0.2	4	15	29	1.1	10	19
FIXED FEE	2,019	12.8	342	1,677	61	0.7	20	41	67	2.4	28	39
INCENTIVE FEE	80	0.5	22	58	0	0.0	0	0	0	0.0	0	0
AWARD FEE	823	5.2	150	673	0	0.0	0	0	39	1.4	8	31
OTHER TYPES	1,463	9.3	154	1,309	19	0.2	0	19	2	0.1	0	2
TIME AND MATERIALS	1,092	6.9	119	973	17	0.2	0	17	2	0.1	0	2
LABOR HOURS	371	2.3	35	336	2	*	0	2	40	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1994 - FY 1985 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1994		FY 1993		FY 1992		FY 1991		FY 1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0	\$122,278,008	100.0
FIXED PRICE TYPE (SUB-TOTAL)	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8	96,760,113	76.6	92,925,952	76.0
Firm	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0	71,673,745	56.8	64,468,383	52.7
Redeterminable	17,000,446	0.6	571,191	0.5	393,549	0.3	371,935	0.3	564,031	0.5
Incentive	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2	13,740,819	10.9	16,726,422	13.7
Economic Price Adjustment	7,202,960	6.6	8,321,658	7.4	8,180,548	7.2	10,973,613	8.7	11,157,116	9.1
COST REIMBURSEMENT AND OTHER TYPES	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2	29,534,066	23.4	29,352,056	24.0
No Fee	2,167,155	2.0	1,867,571	1.7	2,143,108	1.9	1,866,368	1.5	2,314,610	1.9
Fixed Fee	14,415,472	13.3	16,345,011	14.6	15,570,956	12.8	13,442,422	10.6	13,820,480	11.3
Incentive Fee	6,069,036	5.6	4,989,378	4.4	5,716,202	5.0	4,136,995	3.3	4,558,135	3.7
Award Fee	9,621,975	8.9	8,715,771	7.8	8,415,007	7.4	6,905,079	5.5	5,692,428	4.7
Other B/	3,998,402	3.7	3,849,464	3.4	3,412,309	3.0	3,183,202	2.5	2,966,403	2.4
TOTAL	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5	115,552,316	82.6
Firm	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1	73,860,472	53.7	74,503,325	53.3
Redeterminable	16,751,526	0.6	174,446	0.1	3,052	*	199,018	0.1	297,280	0.2
Incentive	16,982,333	14.1	21,347,924	16.4	19,025,753	14.0	21,397,310	15.6	24,337,617	17.4
Economic Price Adjustment	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	16,644,780	12.1	16,414,034	11.7
COST REIMBURSEMENT AND OTHER TYPES	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5	24,359,780	17.4
No Fee	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,967	1.6	2,075,797	1.5
Fixed Fee	12,728,604	10.6	13,986,018	10.8	13,006,905	9.6	11,897,465	8.6	11,400,151	8.1
Incentive Fee	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8	5,730,251	4.2	6,369,419	4.6
Award Fee	5,473,737	4.5	5,430,496	4.2	4,156,068	3.1	3,865,876	2.8	3,295,754	2.4
Other B/	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7	1,790,101	1.3	1,218,659	0.9

R/ For definitions and coverage, see notes on coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,022 reporting large contractors totaled \$45,364 million in FY 1994, which was a 0.9 percent increase from the \$44,947 million reported by 1,863 large contractors in FY 1993.

Small businesses received 38.3 percent of the total committed for subcontracting work during FY 1994, compared with 37.6 percent for FY 1993. Comparative data for FY 1985 through FY 1994 are given below.

(Amounts in Millions)

	1994	1993	1992	1991	1990	1989	1988	1987	1986	1985
1. Number of Large Contractors Reporting	2,022	1,863	1,742	1,709	1,664	1,555	1,571	1,469	1,353	1,205
2. Military Subcontract Commitments	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494
a. Small Businesses	17,365	16,879	18,165	19,413	21,499	22,009	22,309	21,559	20,362	20,145
b. Other Businesses	27,999	28,068	29,153	37,640	33,209	34,028	36,489	31,557	32,536	34,349
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	38.3	37.6	38.4	34.0	39.3	39.3	37.9	40.6	38.5	37.0

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures and award was made to the lowest responsive and responsible offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Armed Forces Radiobiology Research Institute
Advanced Research Projects Agency
Ballistic Missile Defense Organization
Commander US Special Operations Command
Defense Commercial Communications Office
Defense Commissary Agency
Defense Evaluation Support Activity
Defense Information Systems Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
Office for the Civilian Health & Medical Program
of the Uniformed Services (CHAMPUS)
On Site Inspection Agency
Uniformed Services University of Health Sciences
WHS Contracting Office

Prime Contract Award. A legally binding agreement executed by a Department of an Agency of DoD to obtain supplies or services.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates, does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).